

**INTERSECTION23**

Vienna, September 18–20

**Sponsoring Opportunities**

# CREATING SUSTAINABLE ENTERPRISES

**This is INTERSECTION 23, the 9th edition of our leading conference on Enterprise Design. We gather a global community with a shared ambition to design better enterprises.**

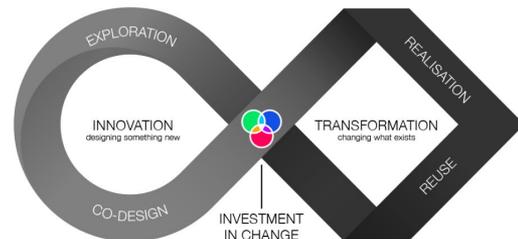
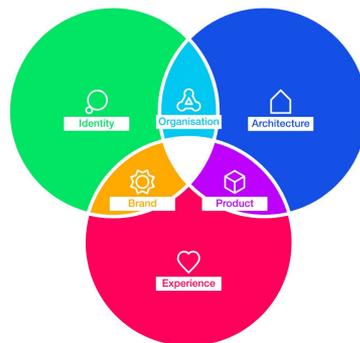
Since its first 2014 edition in Paris, INTERSECTION conference has been the pioneering event for those who want to see better enterprises emerge around them. We believe that we can overcome the paradigm of traditional corporate or institutional organisations. Enterprises can be purposefully created to add value to people's lives, and deliver on their promises.

Beyond the next startup, product or project, this is about designing enterprises that pursue a purpose and establish and maintain good relationships with their customers, staff, investors, and other actors. We aim to innovate and transform enterprises and their ecosystem relationships, across public and private sectors, for actual outcomes.



**This is an event by Intersection Group, a global not for profit organisation dedicated to *helping people create better enterprises*. Our sponsors help make INTERSECTION 23 happen. Support our event and the Enterprise Design movement and become a visible part of the community.**

During three days, we will exchange on a holistic and systemic practice, applied to the enterprise itself as our material to design with. Using the [Enterprise Design Facets](#) as a guiding tool, we will make sense of enterprise challenges in our case talks and workshops, and share approaches and solutions directly applicable in practice.



# FORMAT & SPEAKERS

INTERSECTION 23 in Stockholm seeks to inspire and equip our participants to recreate their organisations. From a shared purpose to making the enterprise deliver, as a vehicle for human agency at scale.

## 4 keynotes

We invite high profile speakers to give inspirational talks.

## 12 case talks

12 experts are selected from our call for contribution to present their cases and how they designed enterprises to be more purposeful.

## 4 workshops

Experts teach the audience new methods and tools and share their experience.

## EDGY User day

Learn from EDGY practitioners and discuss with them their real-world EDGY cases.

## 2 evening events

On the evening before and after the first conference day, we invite our attendees to mingle and discuss around a drink.

## Previous INTERSECTION speakers

Bruce Mau, designer and educator, author of MC24

Naomi Stanford, author, The Economist Guide to Organisation Design

Christian Felber, initiator of the Economy for the Common Good

Scott Ambler, Agile Data Coach, author of Disciplined Agile

Hayley Hughes, UX Director, Shopify

## Enterprises contributing to our conference series

|          |          |                       |                |
|----------|----------|-----------------------|----------------|
| Adobe    | Facebook | Port of Antwerp       | Toyota         |
| Axians   | IBM      | Queensland Government | UK Government  |
| BBVA     | MIT      | SalesForce            | United Nations |
| DesignIt | OECD     | SAP                   | VMWare         |
| Enspiral | onepoint | Shopify               | Wolff Olins    |
| Equinor  | Orange   | Spreadshirt           | Woolworths     |



# LOCATION

**INTERSECTION 23** will take place as an exclusive physical event at the festival room of the University of Vienna, Austria. An imperial venue will be the perfect surrounding for inspiring talks and vivid discussions with our community full of people who dream, aspire and invent ways to create better enterprises.



Vienna University  
Universitätsring 1  
1010 Vienna  
Austria

<https://www.univie.ac.at>





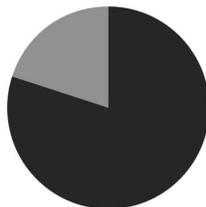
The INTERSECTION community is tied together by the belief that we should design better enterprises. Up to 100 participants get the opportunity to meet lots of like-minded people, exchange thoughts, and learn how others dealt with strategic challenges they are facing.

### Our typical audience consists of

- Enterprise executives seeking to leverage the design competency
- Team leaders of design, architecture, change or product teams
- Startup founders challenged to design everything from scratch
- Designers, architects and consultants working at a strategic level
- Academics, graduate students, influencers and industry analysts



50% enterprises  
30% consulting  
10% academic  
10% others



80% Europe  
20% Other regions

### People behind Intersection Group:

- 15 core team members
- 80+ advising members
- 7 development partners
- 900+ people on Slack
- 8000+ newsletter subscribers

### Various backgrounds:

- About 20% Enterprise and Business Architects
- About 20% Experience, Service and Business Designers
- About 20% Organisation Designers and Leadership Consultants

A diverse group of about 40% related profiles, representing professional practices engaged in co-creating their enterprises: Business Analysts, Founders and Executives, Digital, Innovation or Change Agents, Operations and Process Designers, Branding and Marketing Experts, Executive and Leadership Coaches, Financial Analysts, Transformation Leaders, Agilists and IT Experts, Product Owners and Managers, Industry Experts and Analysts...

# WHY ATTEND & SUPPORT

**Designers, architects and enterprise change makers working in complex environments face challenges like never before.**

**Supporting and attending INTERSECTION 23 will give your team the tools, approaches and arguments to convince stakeholders and clients, secure budgets, and make great ideas and essential transformations happen.**

## **Stay ahead of the curve**

Tune your and your team's Enterprise Design skills! Learn how to integrate cross-disciplinary creative and conceptual techniques in your projects and programs. They apply to product development, change, communication, and related topics.

## **Enjoy world-class networking opportunities**

Exchange with executives and practitioners from the leading corporate and institutional organisations, as well as the best-in-class agencies and consultancies. Find your next job or candidate, develop your business and build your network.

## **Support the development of the practice**

Intersection Group is a not for profit association dedicated to *helping people create better enterprises*. By supporting INTERSECTION 23 you help shape the future of strategic Enterprise Design practice.

## **Listen to insights from practitioners for practitioners**

Our event is a professional, non-academic conference. We selected the brightest stars in their respective fields, ready to broaden your horizon and tell practical insights from the world's most challenging Enterprise Design and Architecture projects.

## **Deep dive into cross-disciplinary design work**

Our workshops bring together leading practitioners from different professions, who have experienced the Intersection between these fields in their work. Learn how to use Business Architecture to make your Product Design deliver, blend Systems and Design Thinking for your next Organisation Design, or apply an Enterprise Design approach in your environment.

# SPONSORING PACKAGES

| Basic Sponsor  | Premium Sponsor   | Main Sponsor  |
|--|---|---|
| 9 available  | 6 available   | 1 available   |
| Shout out in conference opening/closing                              | Shout out in conference opening/closing                               | 5 minutes slot in conference opening                                  |
| Small logo on the conference website                                 | Medium logo on the website/communications                             | Large logo on the website/communications                              |
|  | <u>Official partnership with Intersection Group</u>                   | <u>Official partnership with Intersection Group</u>                   |
|  | Goodie bag items, exhibition space                                    | Goodie bag items, exhibition space, newsletter                        |
|  |   | Visibility in all <u>X22 session videos on YouTube</u>                |
| 1 free conference ticket<br>50% discount on additional staff tickets | 3 free conference tickets<br>50% discount on additional staff tickets | 5 free conference tickets<br>50% discount on additional staff tickets |
| <b>1.990€</b> for enterprise teams                                   | <b>4.990€</b> for enterprise teams                                    | <b>10.990€</b> for enterprise teams                                   |
| <b>2.490€</b> for solution vendors                                   | <b>5.590€</b> for solution vendors                                    | <b>12.090€</b> for solution vendors                                   |

**Do you have a special sponsoring request? Let's talk!**



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