

Webinar

Bridging the gaps with a **Milky Way Enterprise Map**

Annika Klyver
Wolfgang Goebel

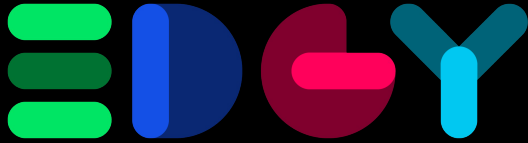




INTERSECTION GROUP

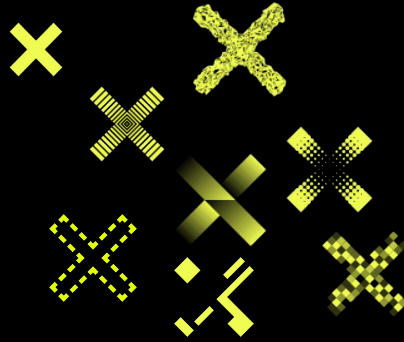
We help people create better enterprises.

Intersection Group is a **Non Profit Association**



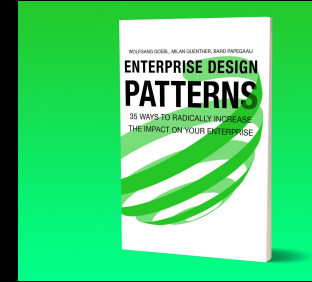
EDGY: a language for Enterprise Design

An open source language to tackle key enterprise challenges by design



Community and Events

Events for a global community of thinkers and practitioners



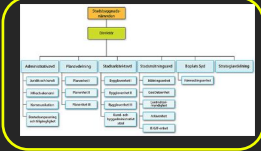
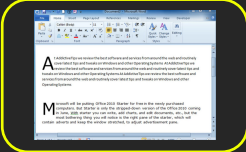
Learning and Publications

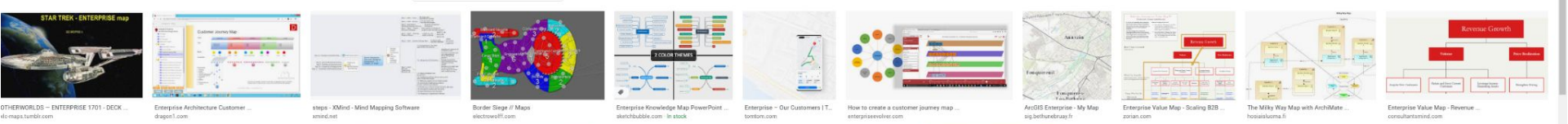
Books, certified courses and digital tools delivered with our partners





What are we really talking about?

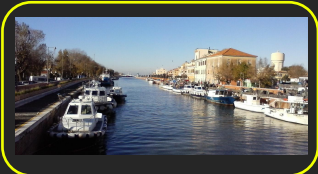
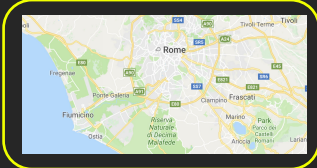




What about other mental models?



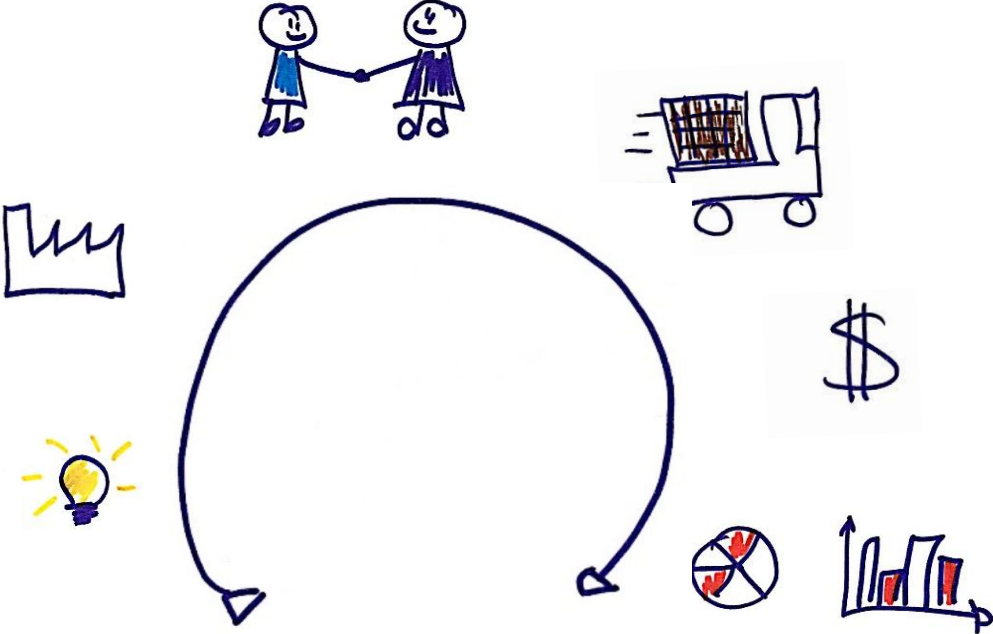
We all start from the same model!



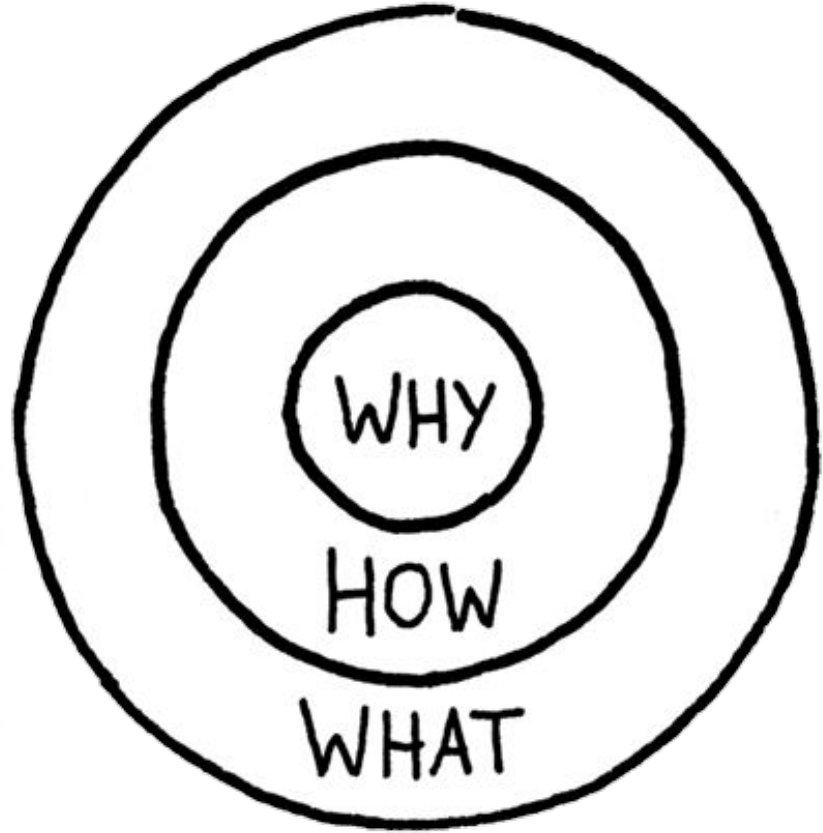
Can we create a shared map of our enterprise?



Find a value flow

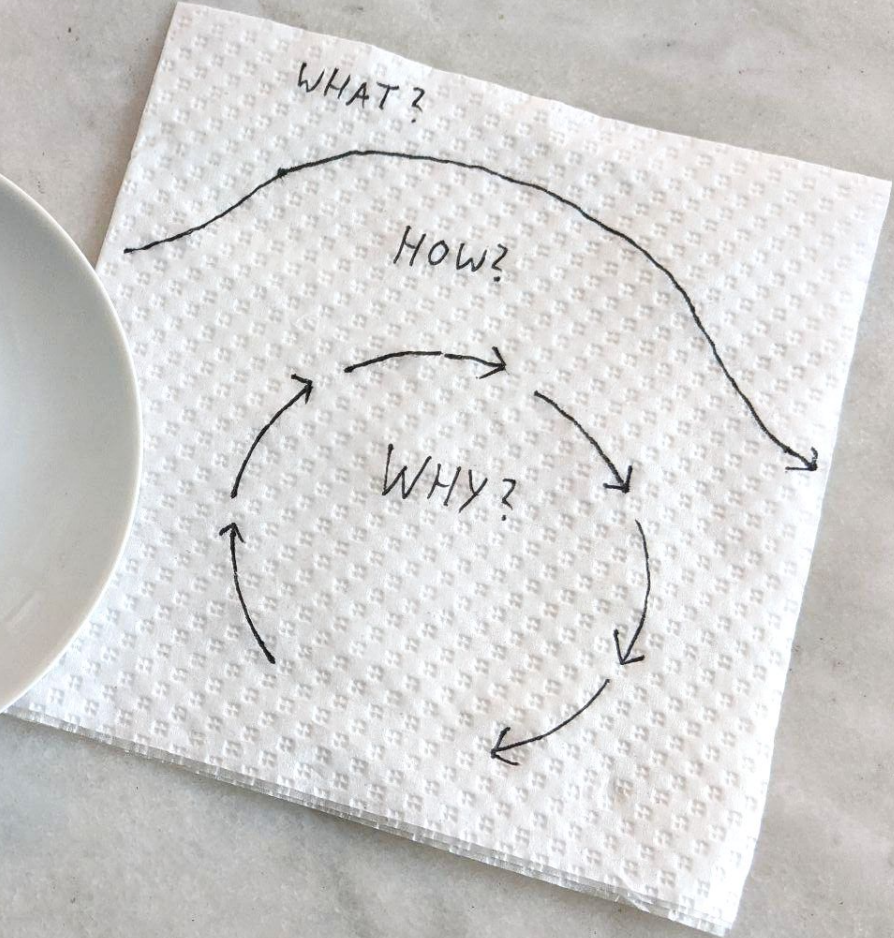


“Start with why”



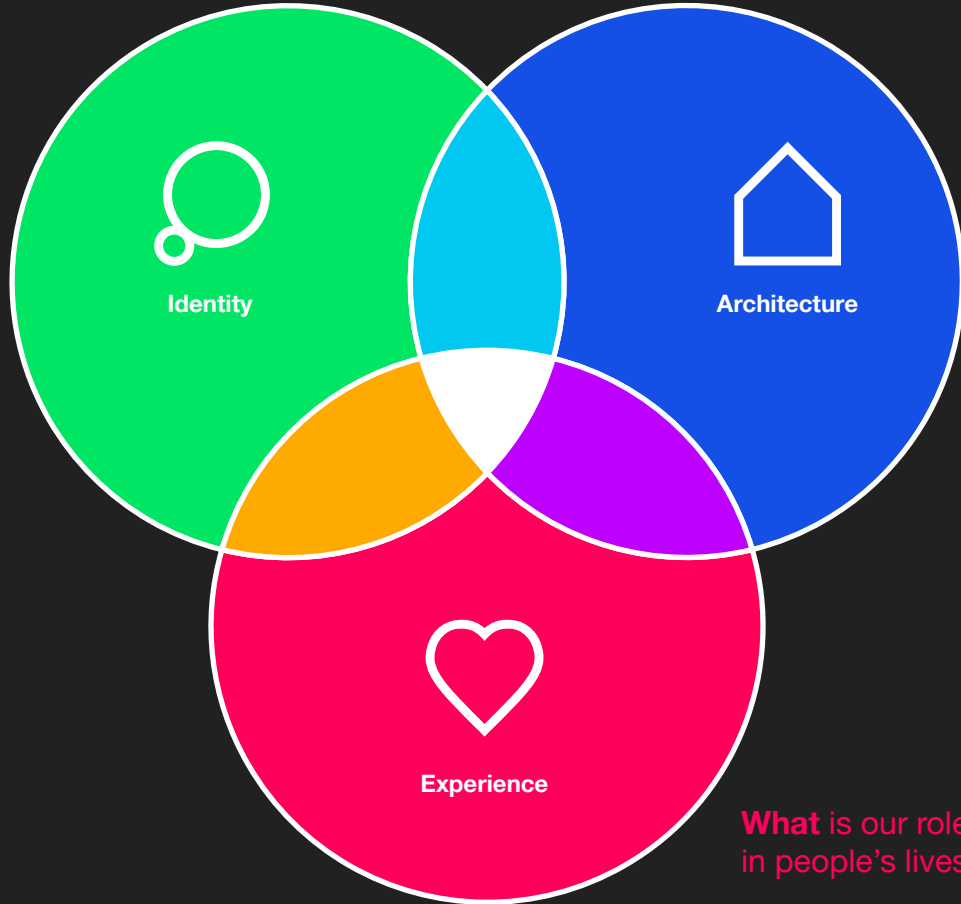
Simon Sinek

Your enterprise on a napkin



Enterprise Design Facets

Why do we exist, who are we, what matters to us?

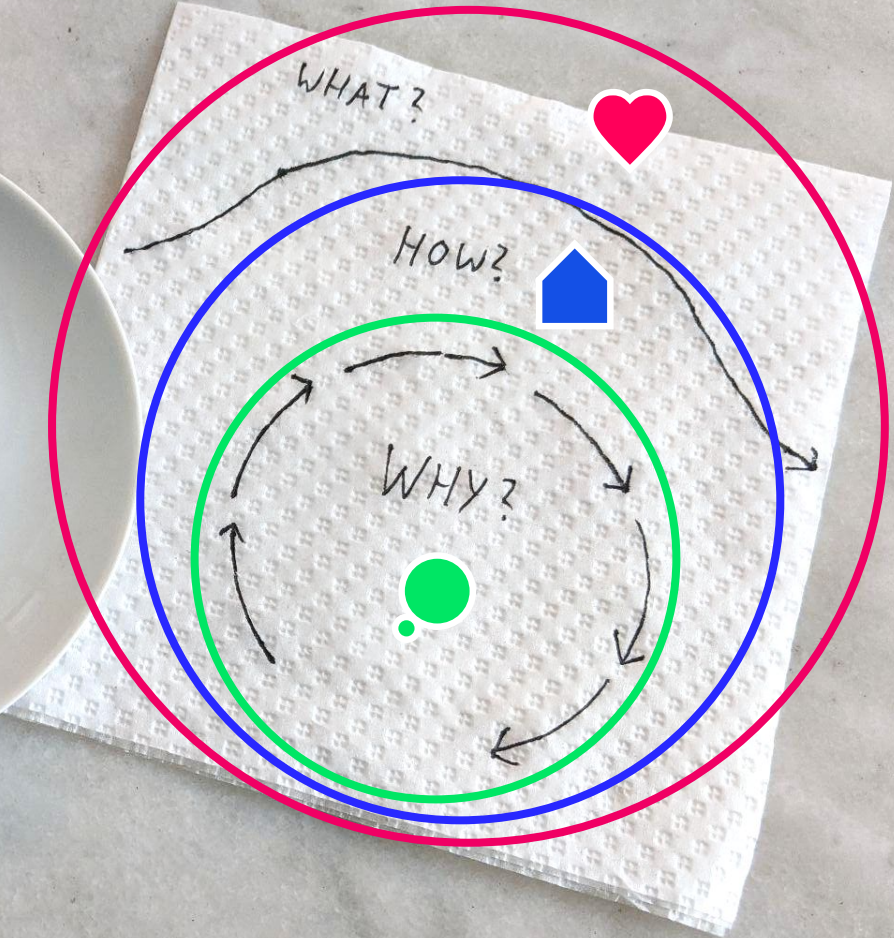


How are we operating and what are we capable of achieving?

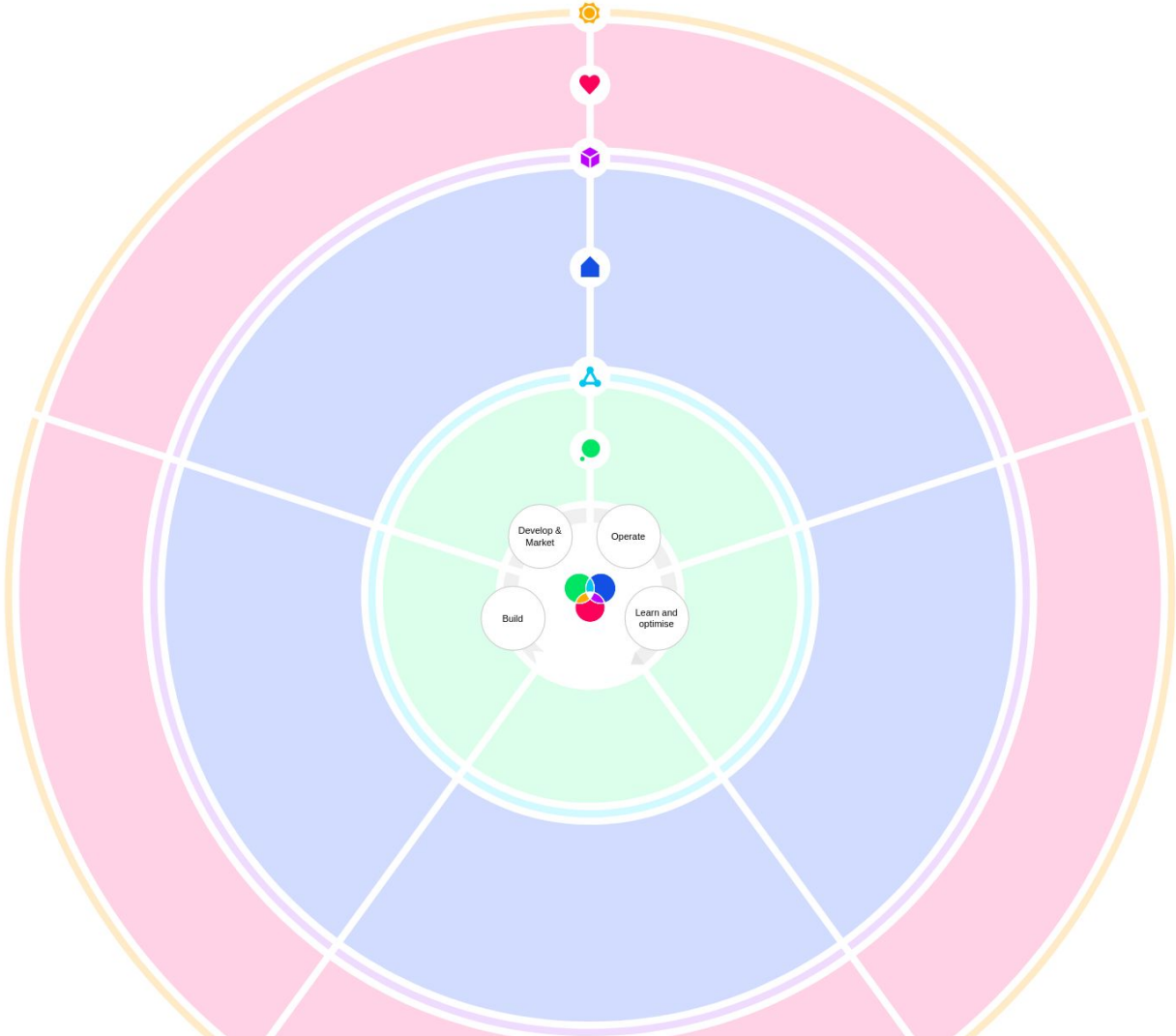
What is our role in people's lives?



Your enterprise on a napkin



Milky Way base map



○ Purpose

A reason why an enterprise exists and what people pursue and believe in.



Purpose

Revolutionise transportation in Europe

Utilise night time capacity

Reduce carbon footprint per passenger

Run a shared infrastructure platform

Reach countryside places

Preserve the environment

Pioneer in customer-oriented rail

Adaptive for new transportation technologies

Build new data-driven services

Door to door with three clicks

Build trusted partnerships

Offer a viable alternative to air traffic

Contribute to people's lives

Sustainable profit

Employee happiness and development

Bring people together

Service delivery excellence

Realize seamless mobility

Comfort and Convenience

Punctuality

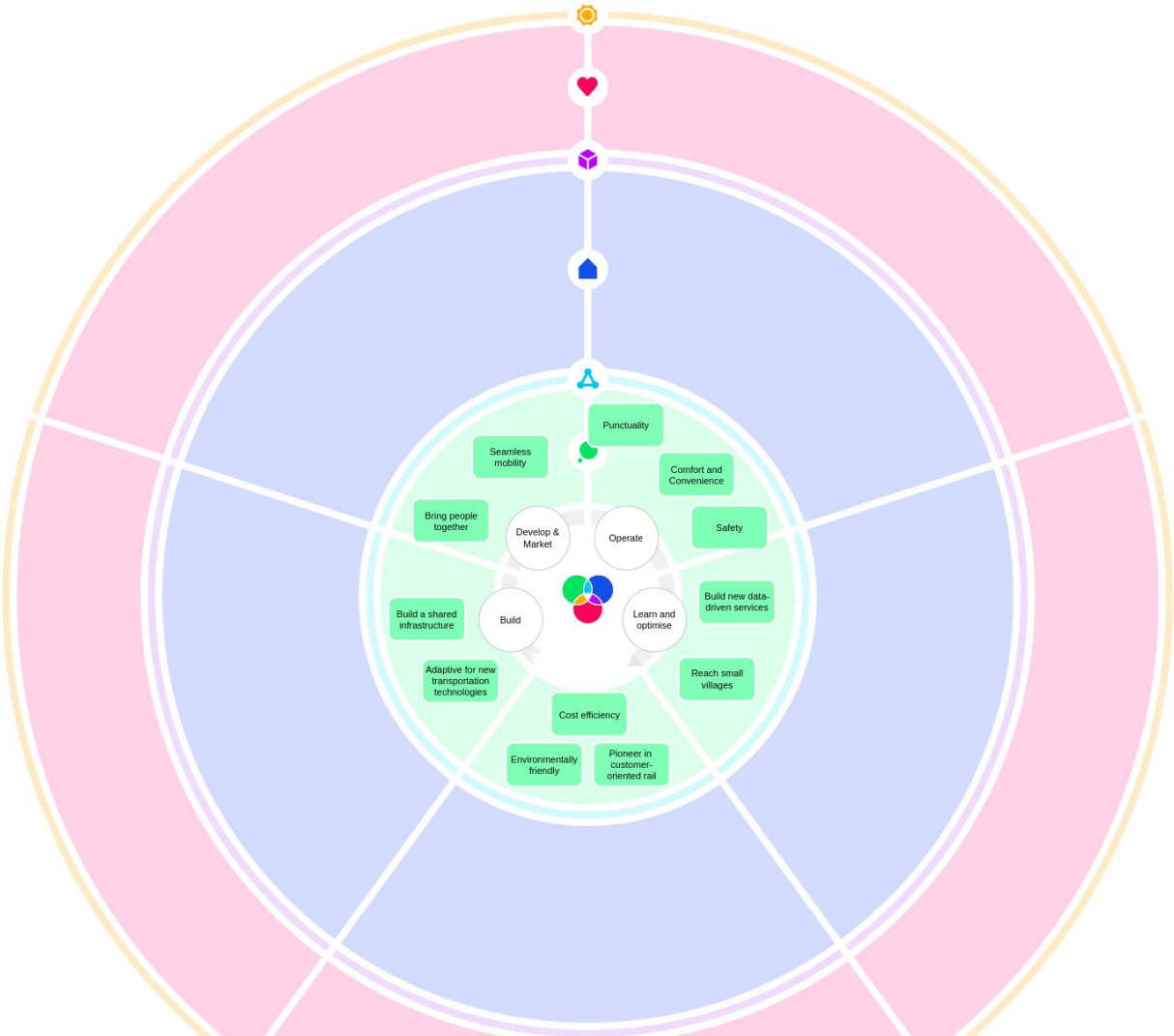
Pursue ultimate safety levels

Cost efficiency

Manage compliance and risk

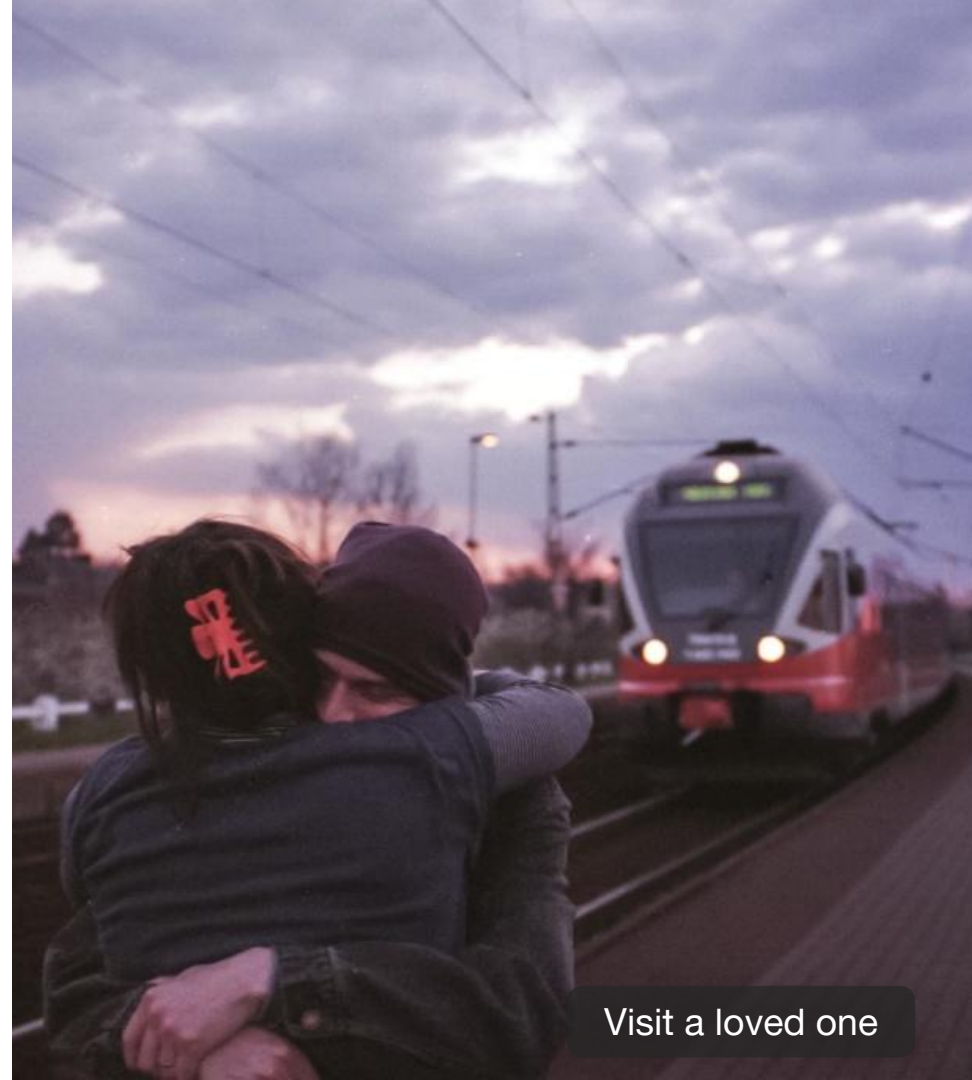
Milky Way base map

Purpose



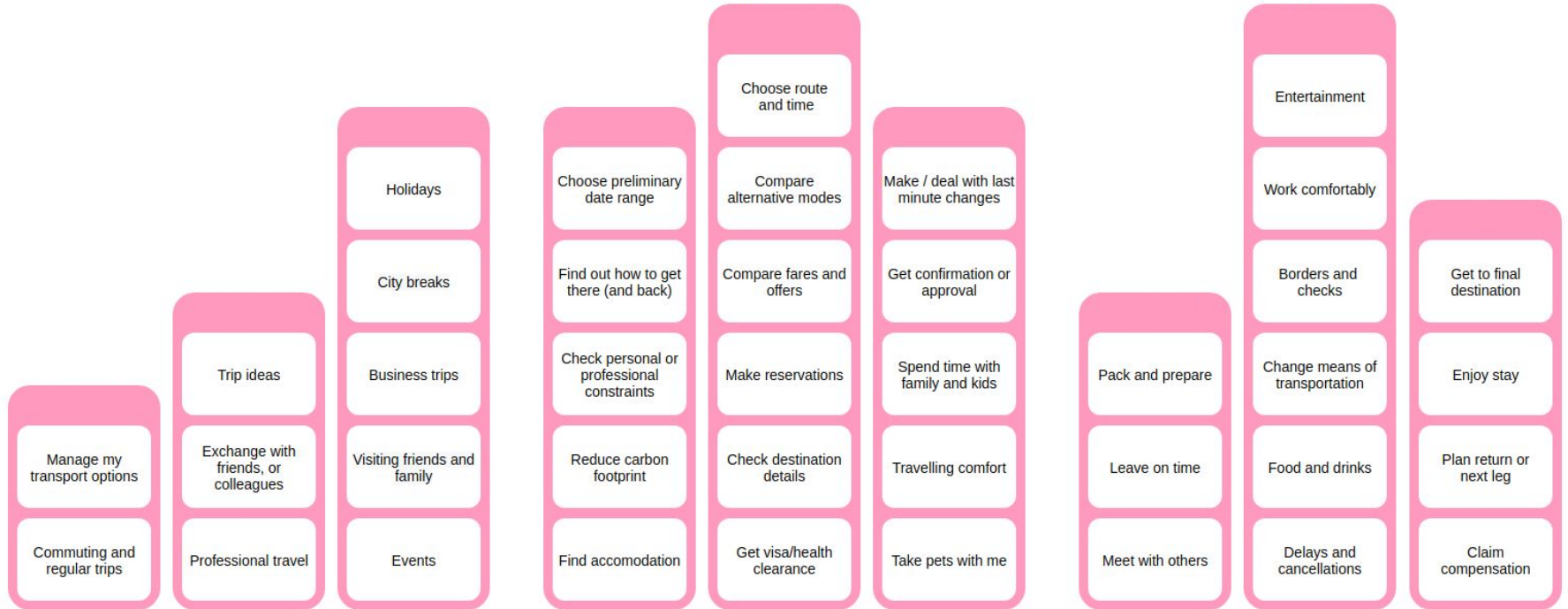
○ Task

What people want to achieve and get done (with our help).



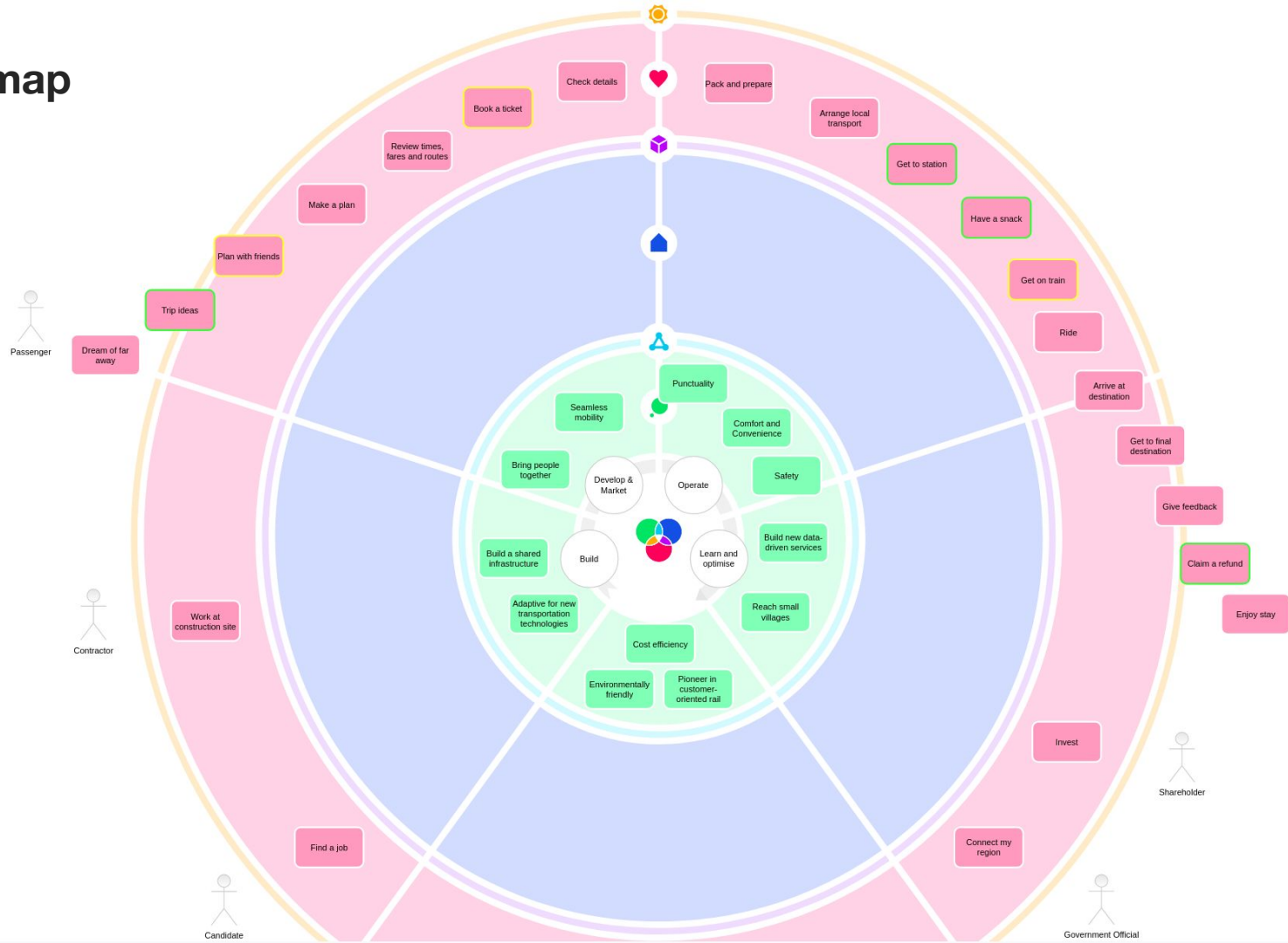
Visit a loved one

♥ Task board



Milky Way base map

Purpose
Tasks

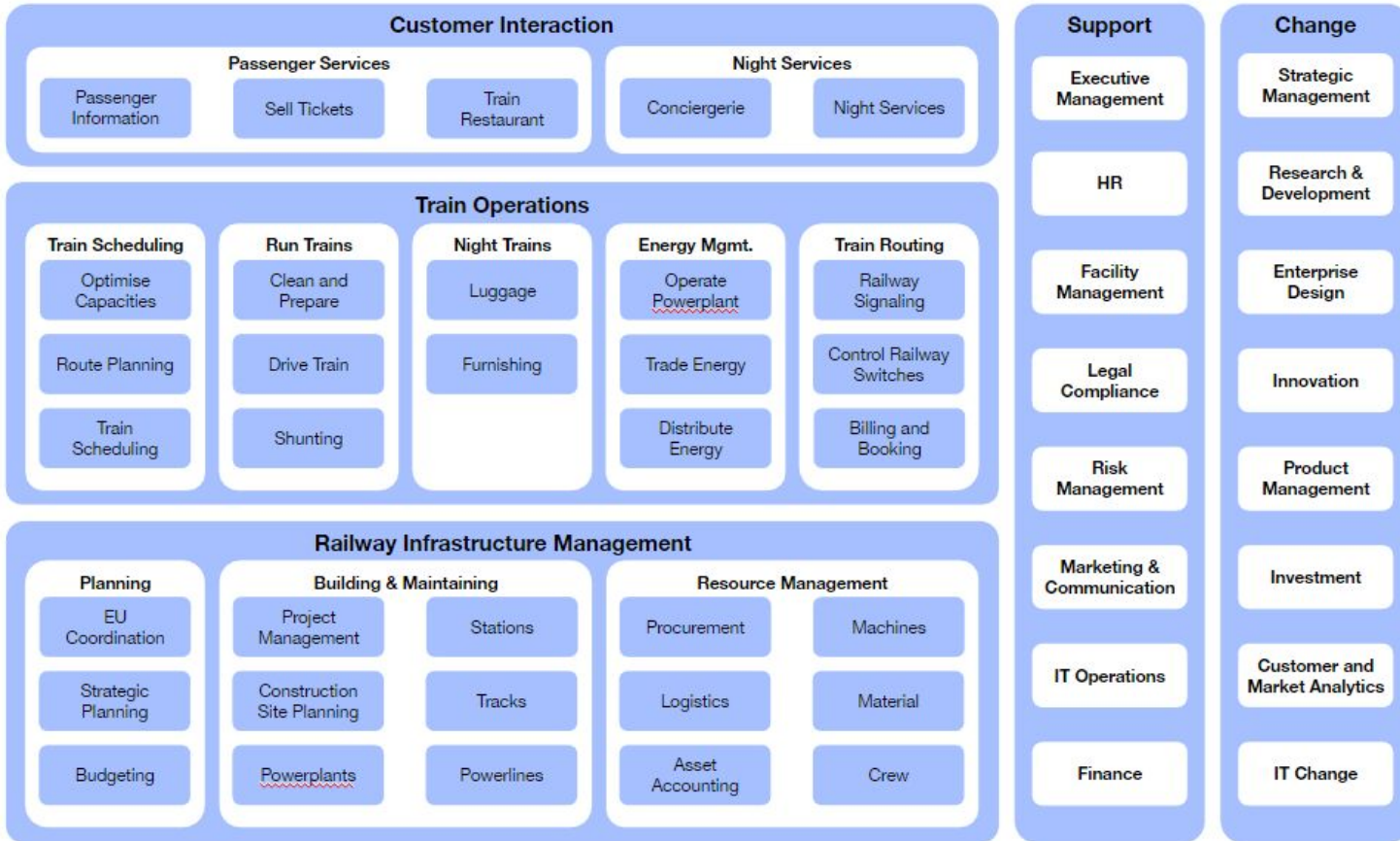


○ Capability

What we are able to do by orchestrating people and assets.



Track Maintenance

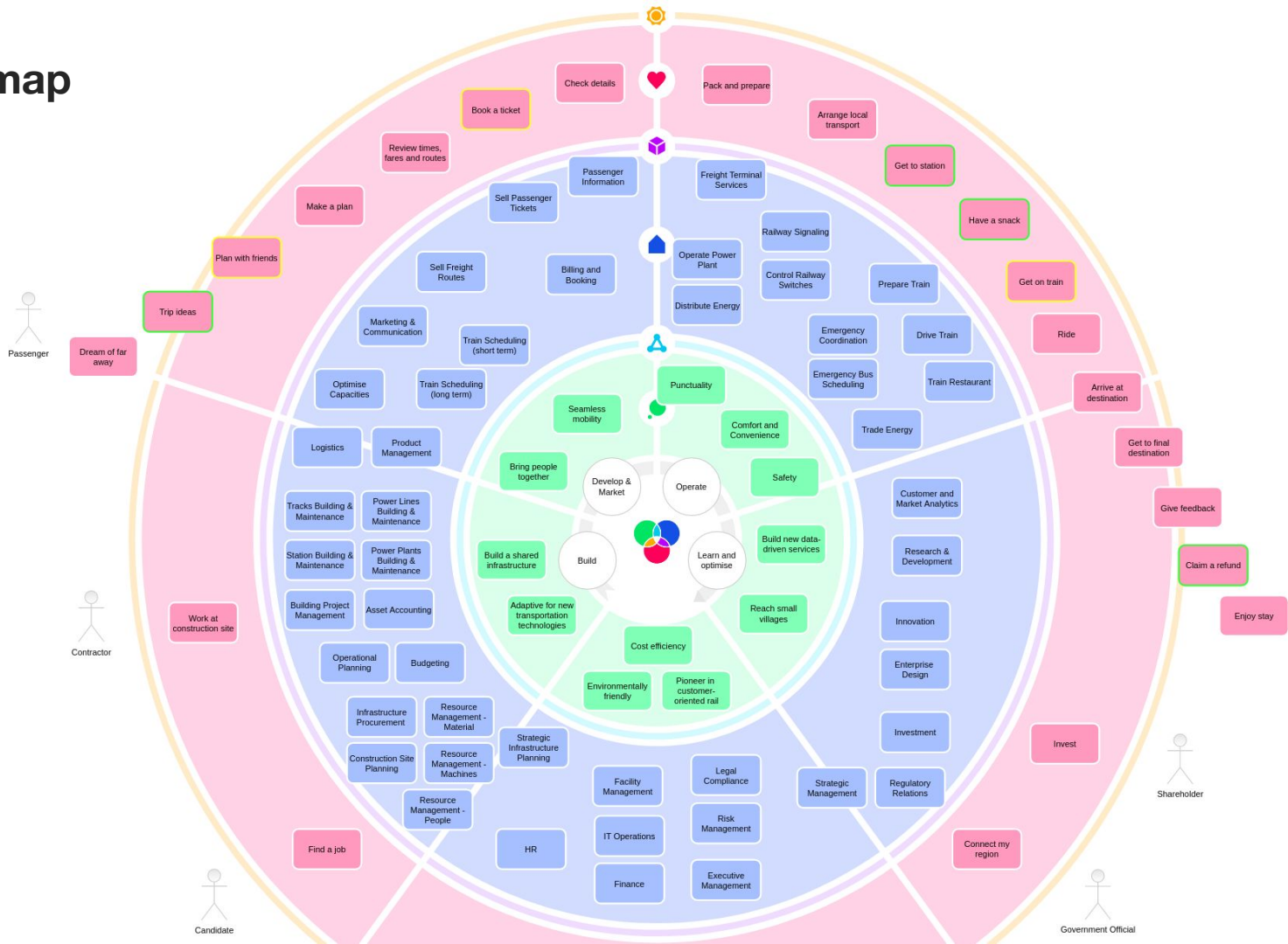


Milky Way base map

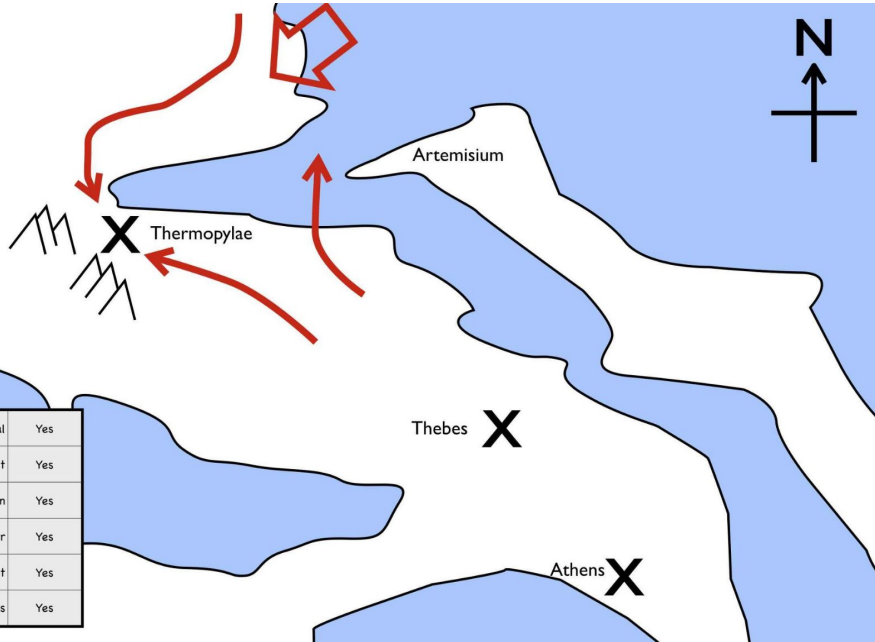
Purpose

Capabilities

Tasks



What is a map?

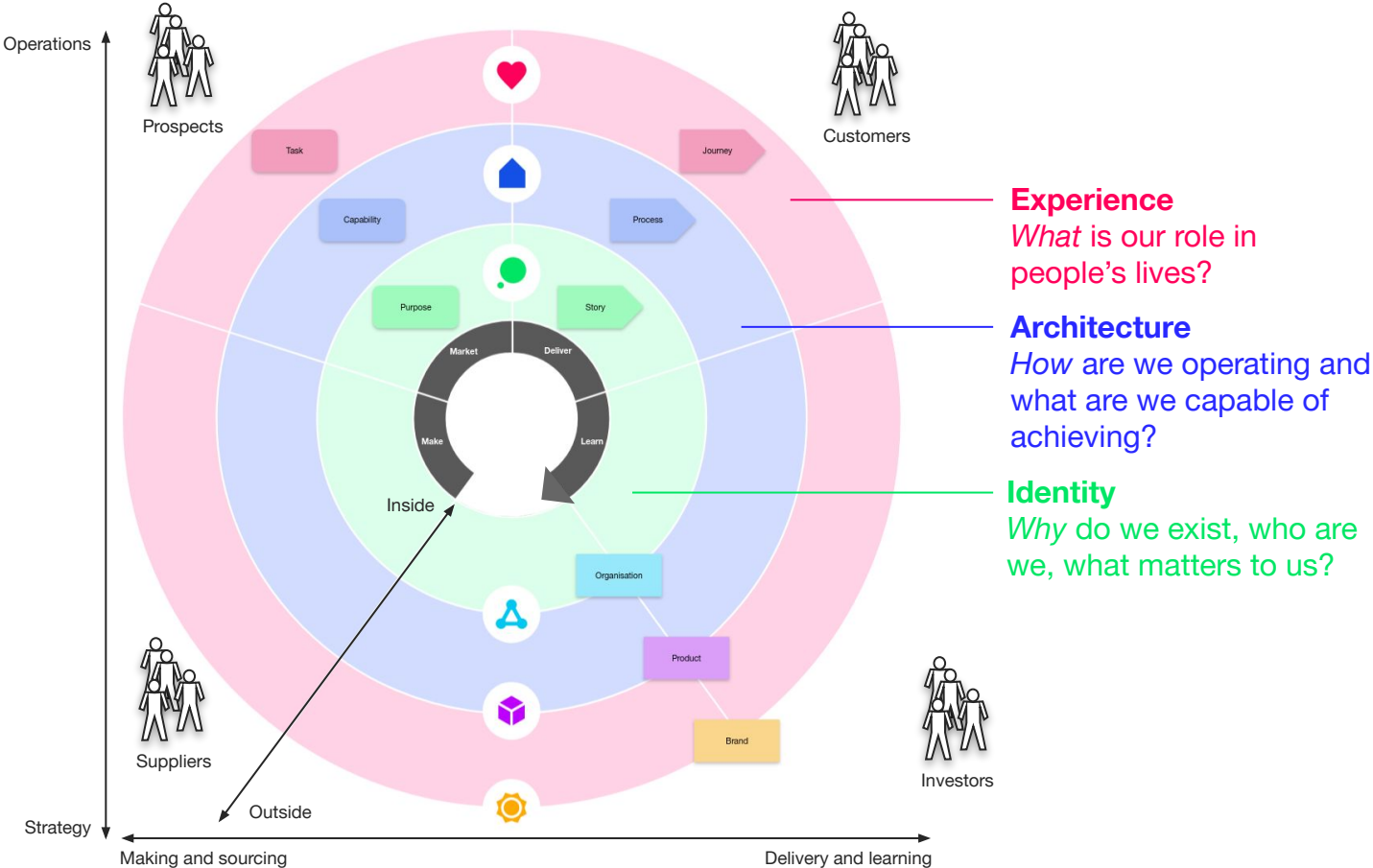


Basic Map	Visual	Yes
	Context	Yes
	Position	Yes
	Anchor	Yes
	Movement	Yes
	Components	Yes

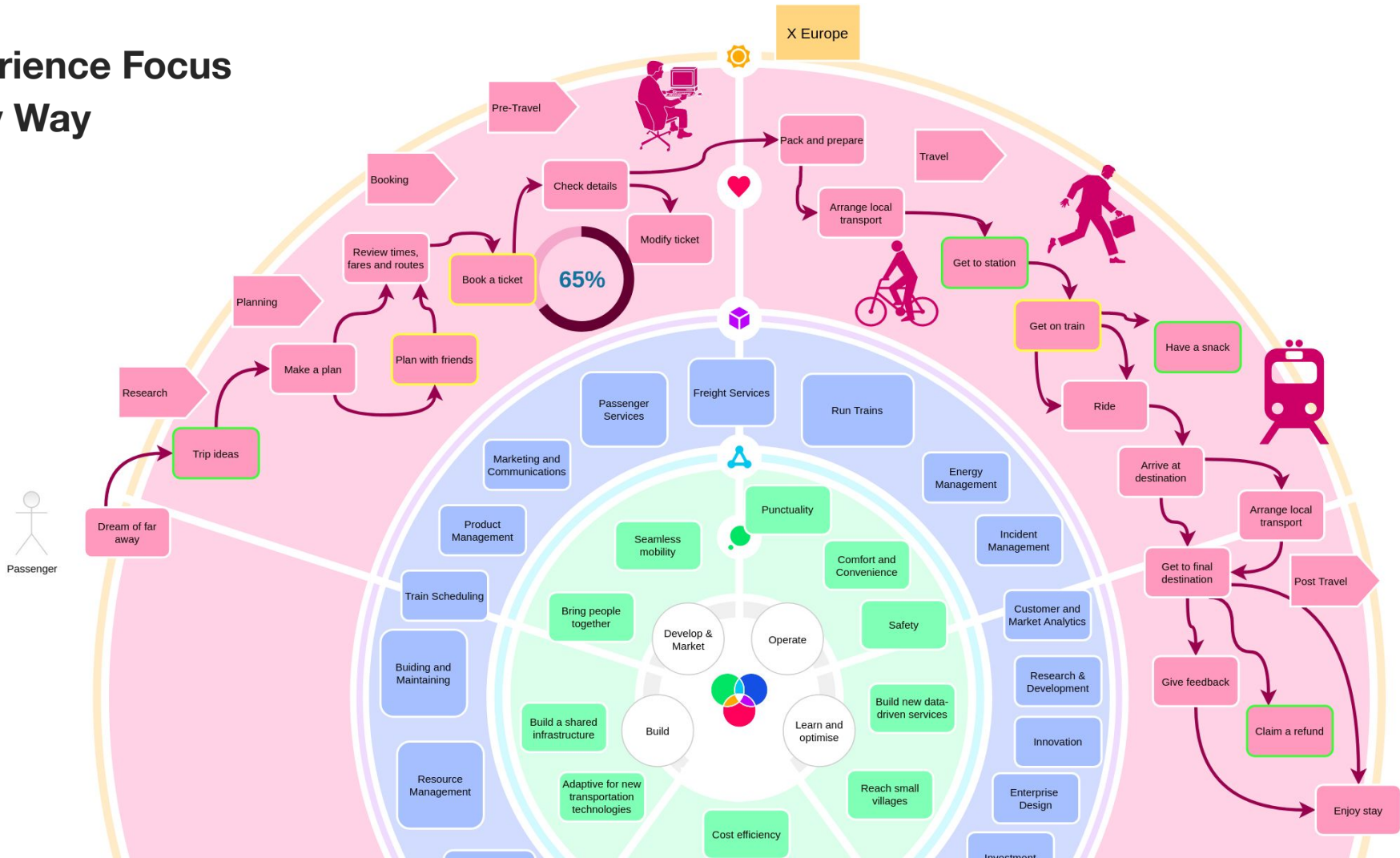
<h3>Strengths</h3> <ul style="list-style-type: none"> A well trained Spartan army A high level of motivation not to become a Persian slave Most of the Persian army are mercenaries and slaves 	<h3>Weaknesses</h3> <ul style="list-style-type: none"> The rest of the Greeks aren't well trained The Ephors might stop the Spartans turning up A truck load of Persians ARE turning up
<h3>Opportunities</h3> <ul style="list-style-type: none"> Get rid of the Persians Get rid of the Spartans Become a Legend 	<h3>Threats</h3> <ul style="list-style-type: none"> Persians get rid of us The Oracle says a really dodgy film might be produced over 2,000 years later



Milky Way base configuration and geographical dimensions



Experience Focus Milky Way



Architecture Focus Milky Way



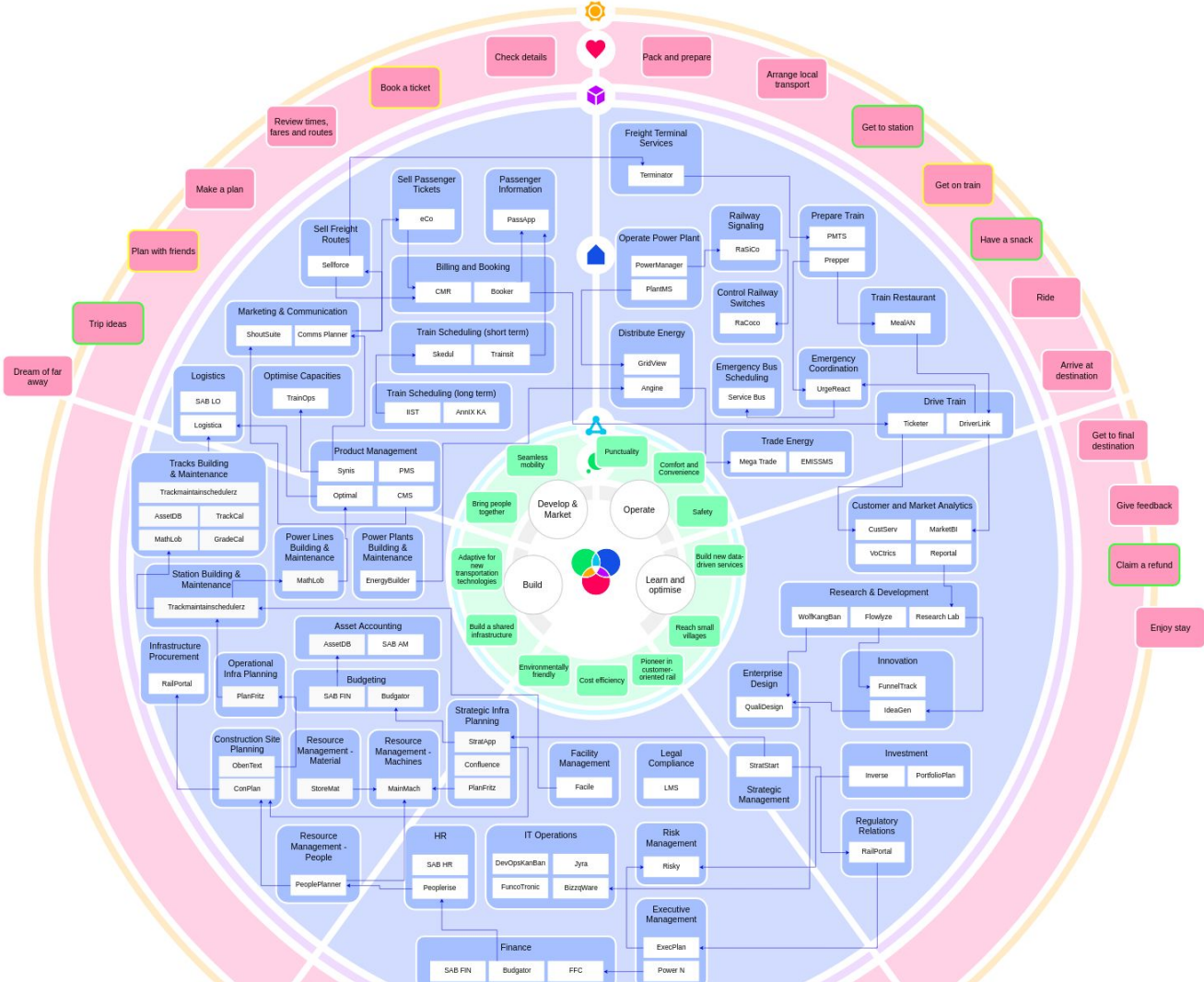
Adding IT Assets



Passenger



Adding key IT Integrations



Overlaying Organisation



Passenger

Dream of far away

Plan with friends

Trip ideas

Make a plan

Review times, fares and routes

Book a ticket

Check details

Pack and prepare

Arrange local transport

Get to station

Have a snack

Get on train

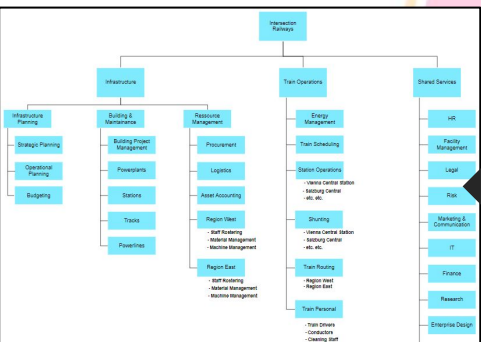
Ride

Arrive at destination

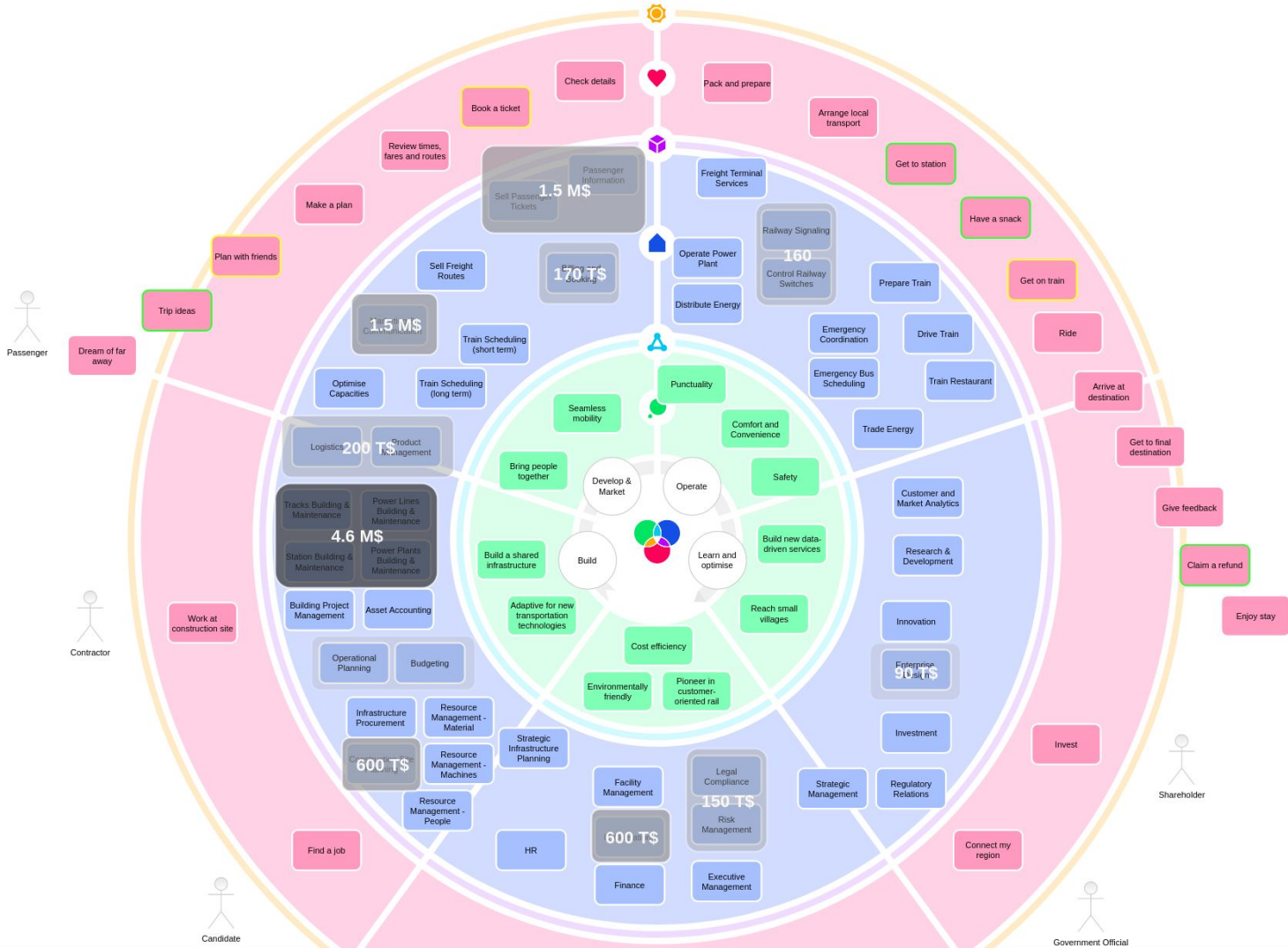
Get de



Work at construction site



Overlaying Budget

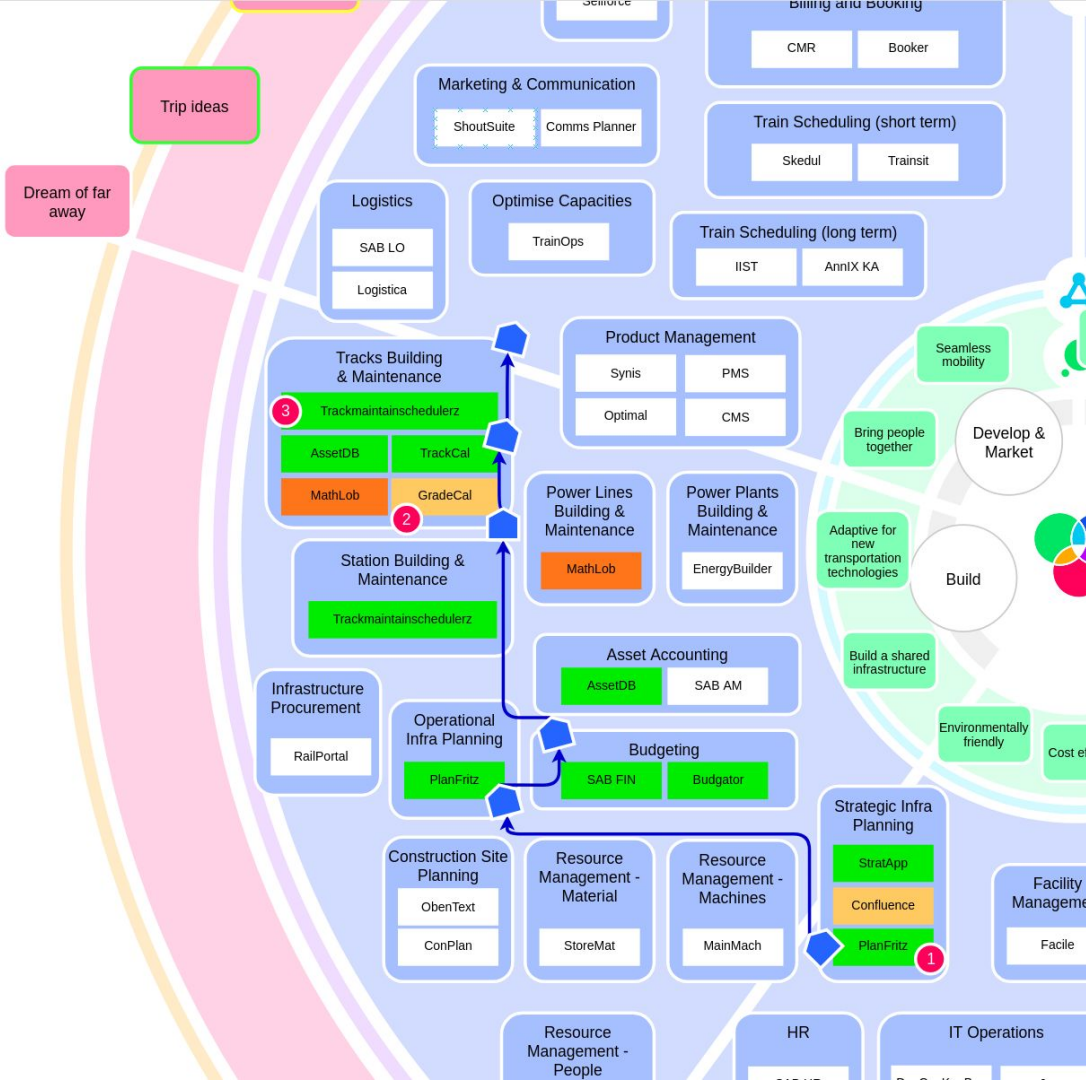


Tracing a process and applications

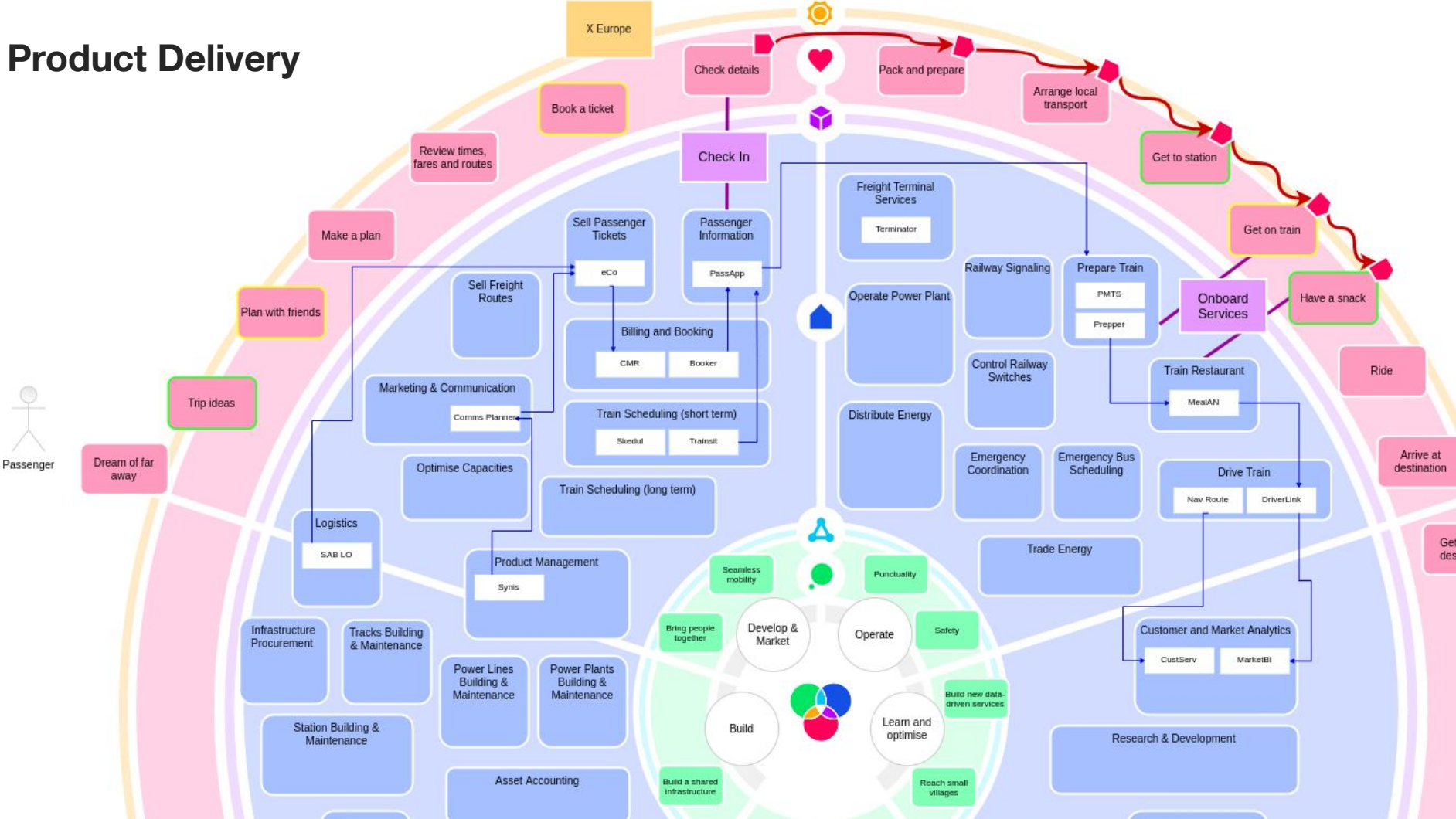


Dream of far away

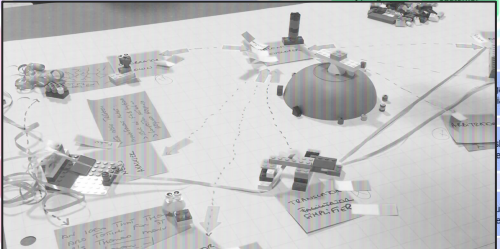
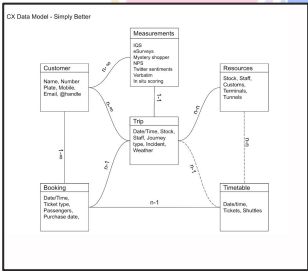
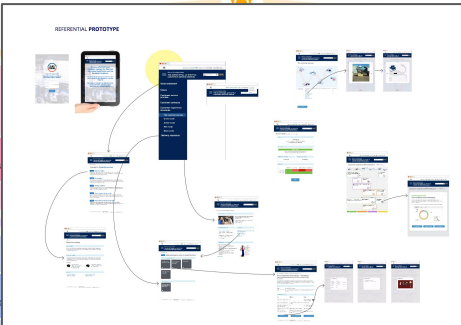
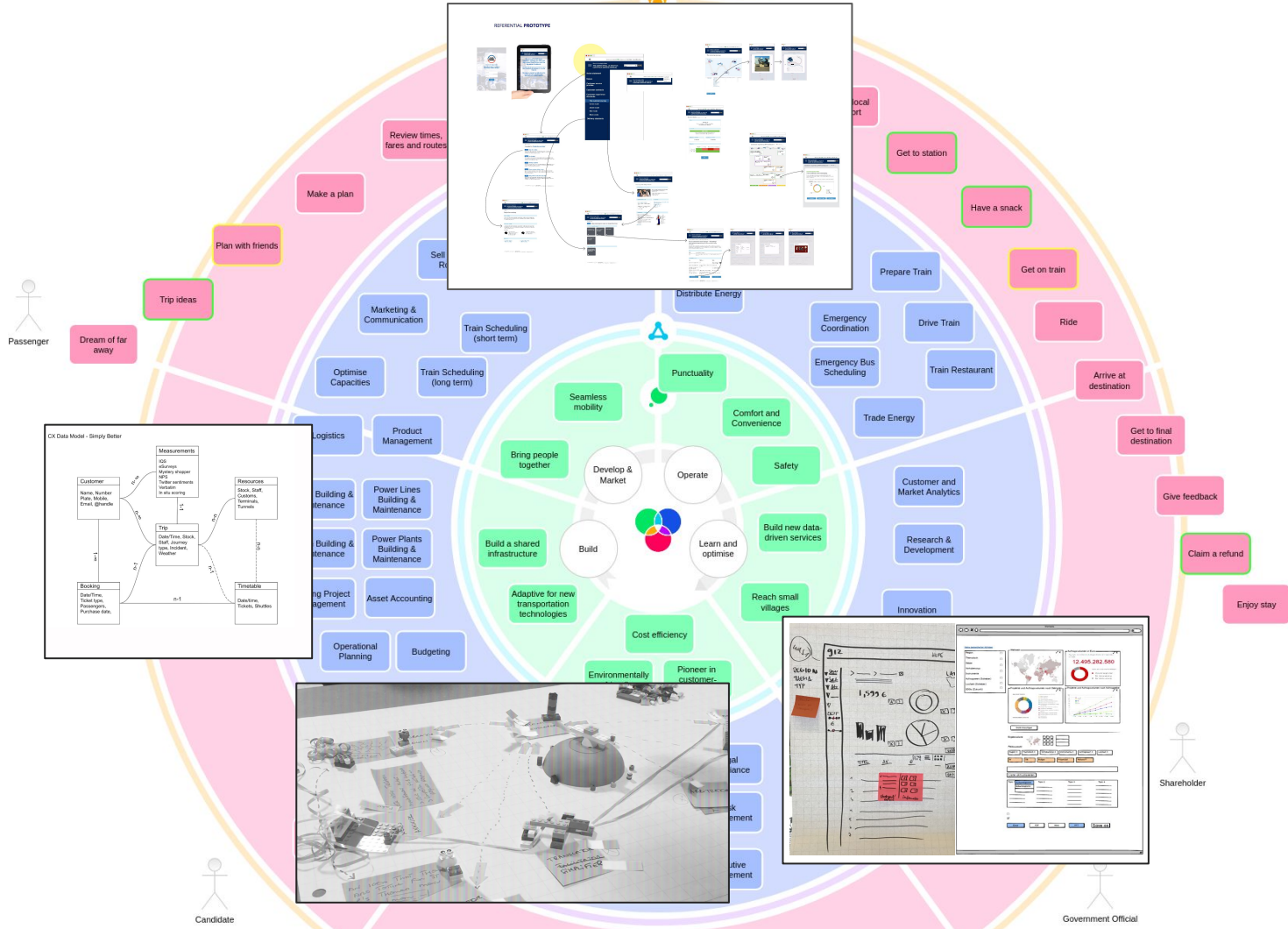
Trip ideas



Product Delivery

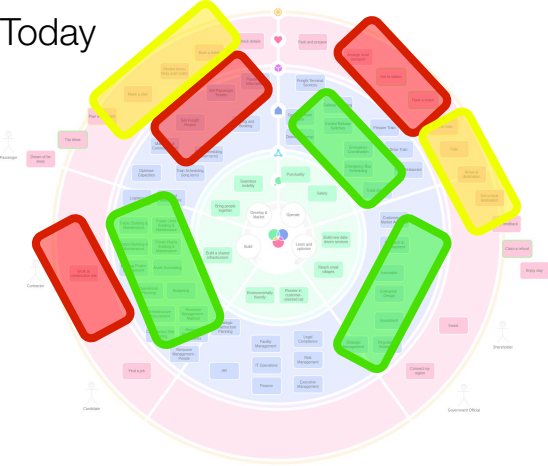


Geolocating prototypes



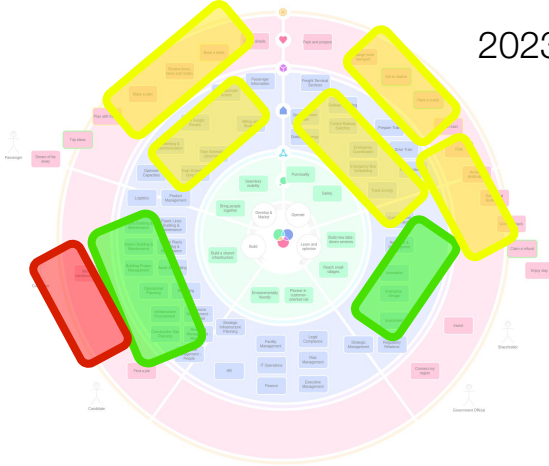
Overview of transformation ambition

Today



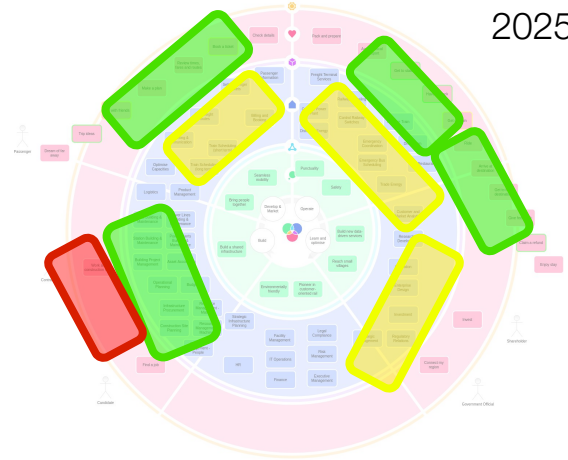
Focus on the Customer experience during the journey.

2023



Broaden the focus on the Customer experience to before the journey. Start to improve the internal processes to better support the new experience

2025

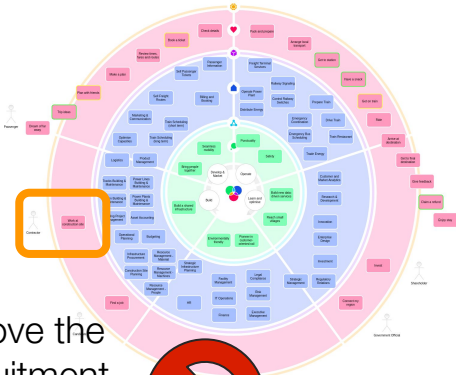
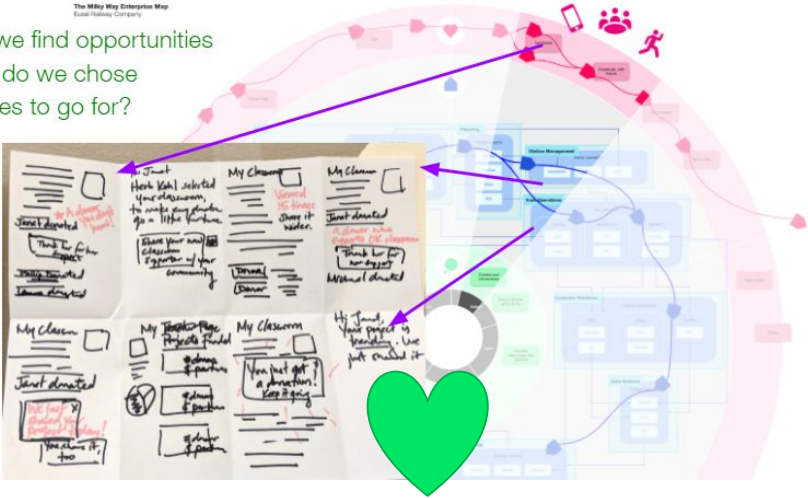


Keep focus on the whole Customer experience and improve the internal processes to better support the new experience



So does this idea fit 2021?

How do we find opportunities and how do we chose which ones to go for?



Improve the Recruitment Processes



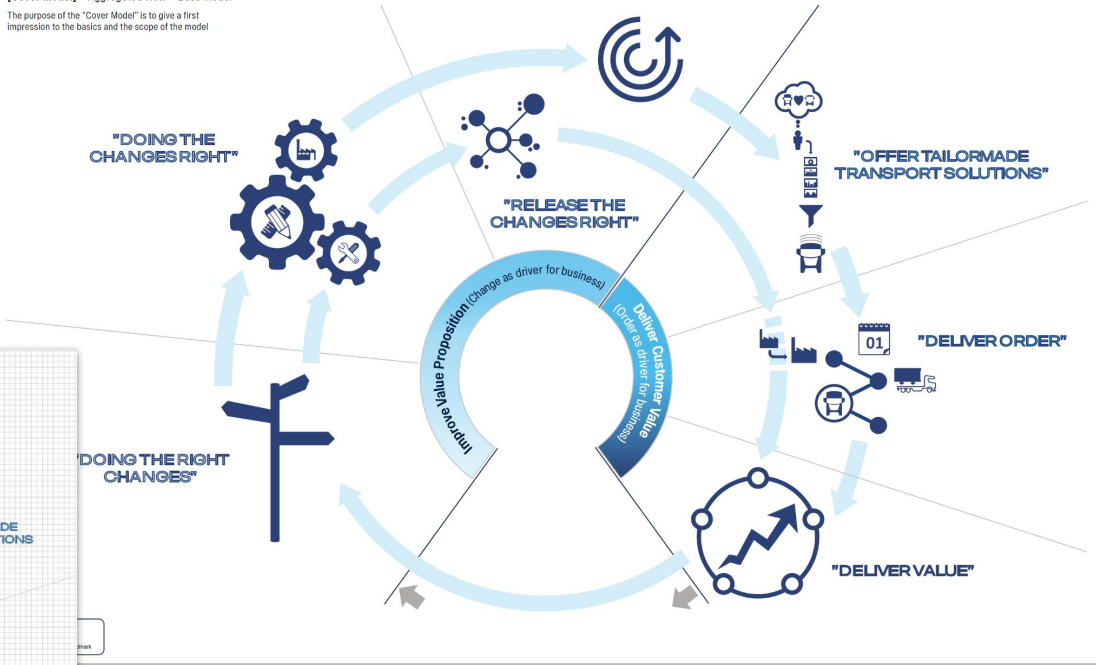
Example Application from Scania



PRODUCT REALISATION AND DELIVERY

CONTEXTUAL UNDERSTANDING OF BUSINESS CAPABILITIES FROM A LIFECYCLE PERSPECTIVE

[Cover Model] – Aggregated view – Base model
 The purpose of the "Cover Model" is to give a first impression to the basics and the scope of the model

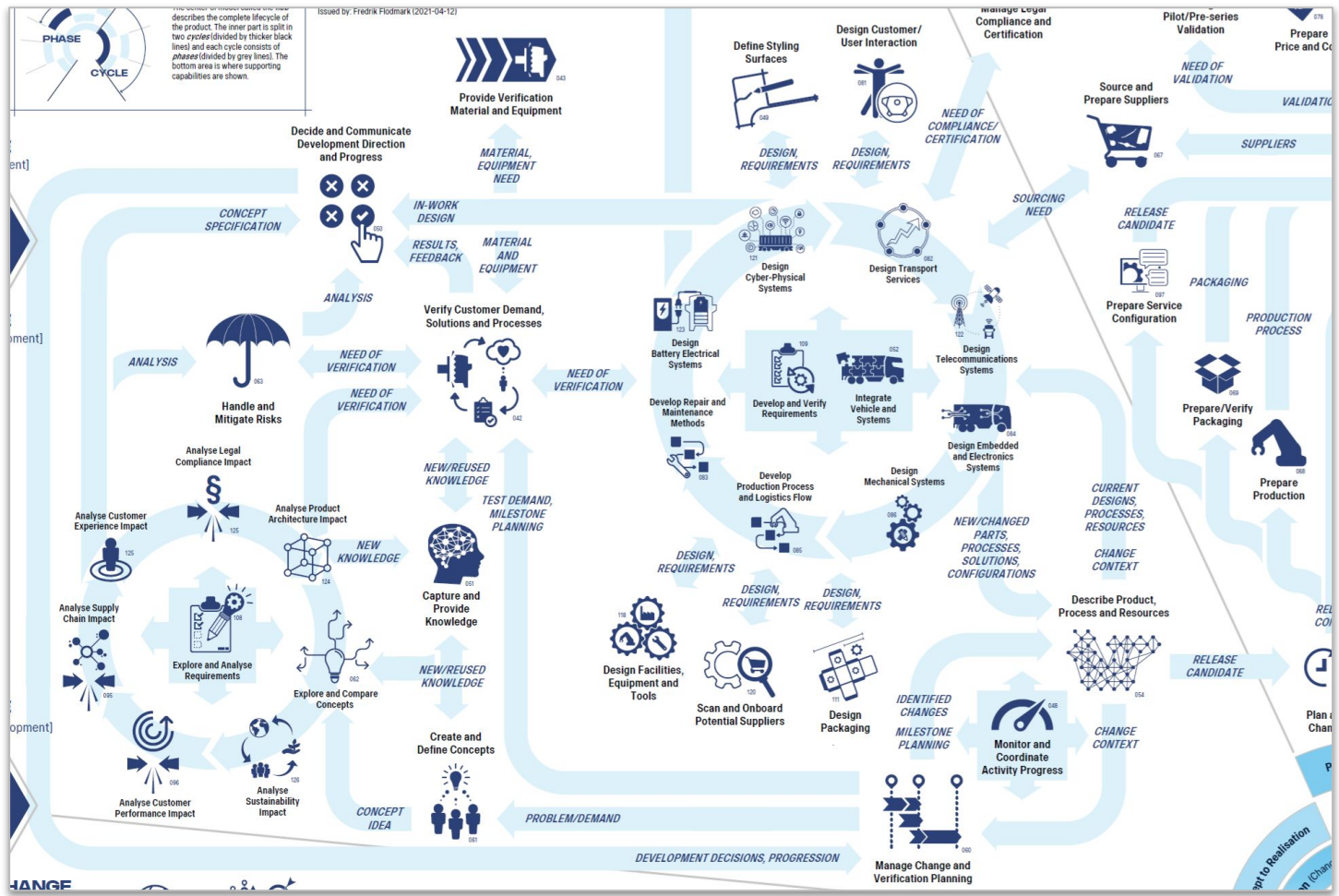
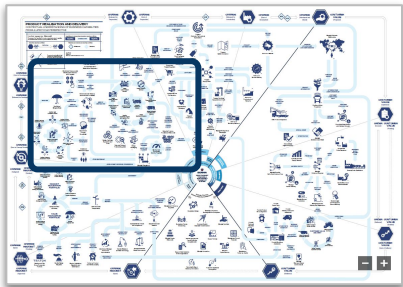


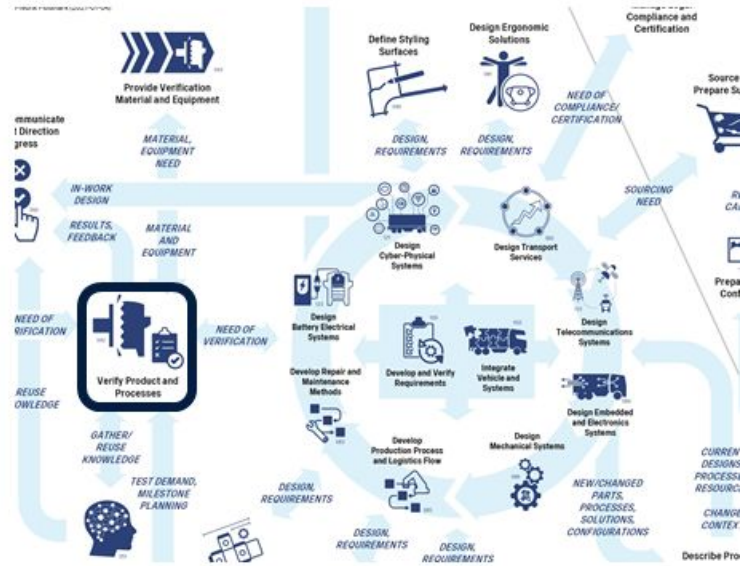
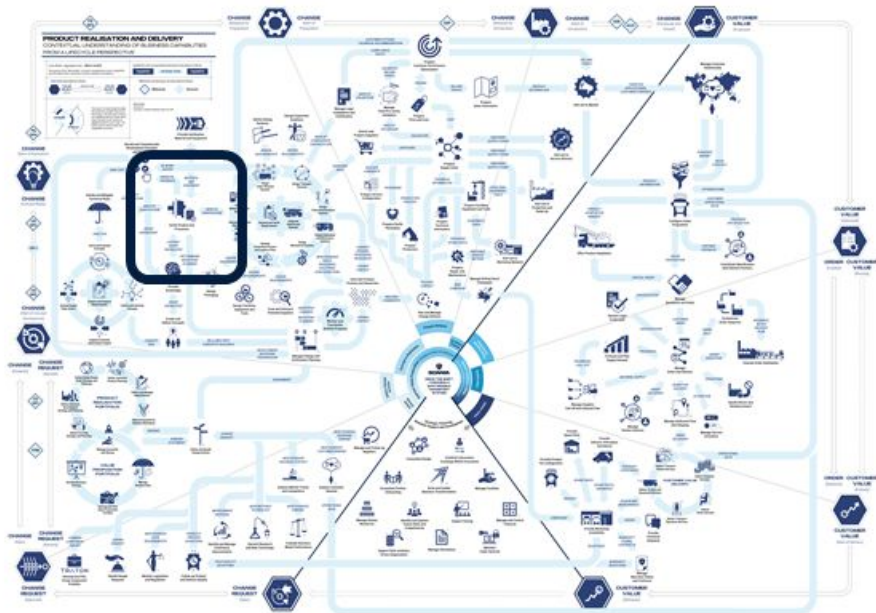
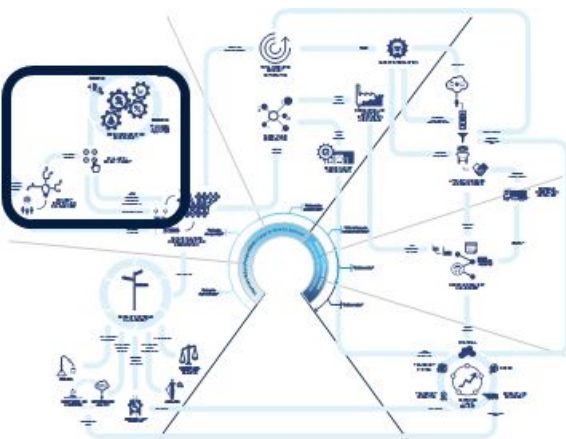
PRODUCT REALISATION AND DELIVERY

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Verify Product and Process description

Secure (assignment) property targets are met by new products
 Secure (assignment) manufacturing, assembly and repair/maintenance methods requirements are met by new product
 Secure that new products are compliant with affected legislations and regulations

Customers / Users

Making them visible

See their perspective & experience

Think of them as we design

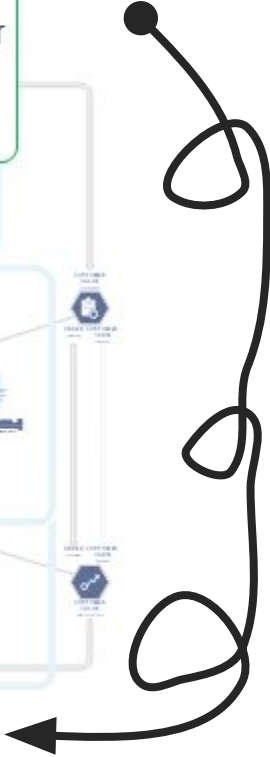
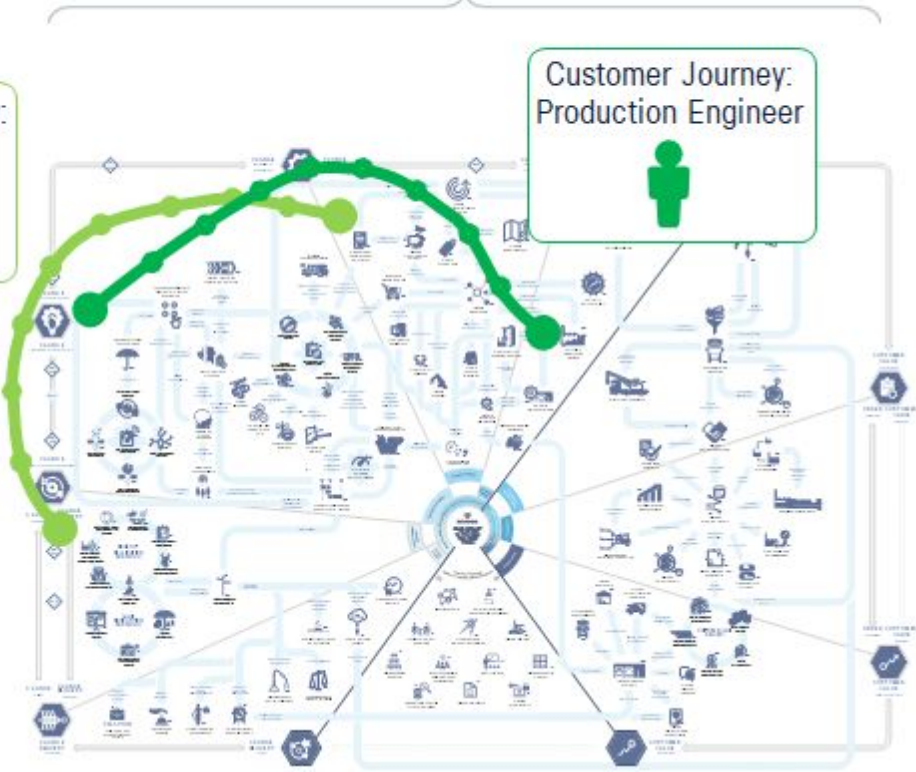
Sense make the out-side & in dynamic



Value pull through customer centric perspective

Customer Journey: Design Engineer

Customer Journey: Production Engineer

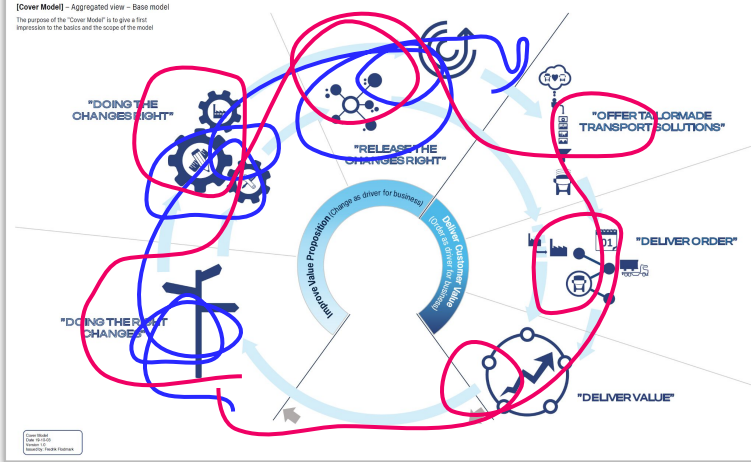


Find new ways of working



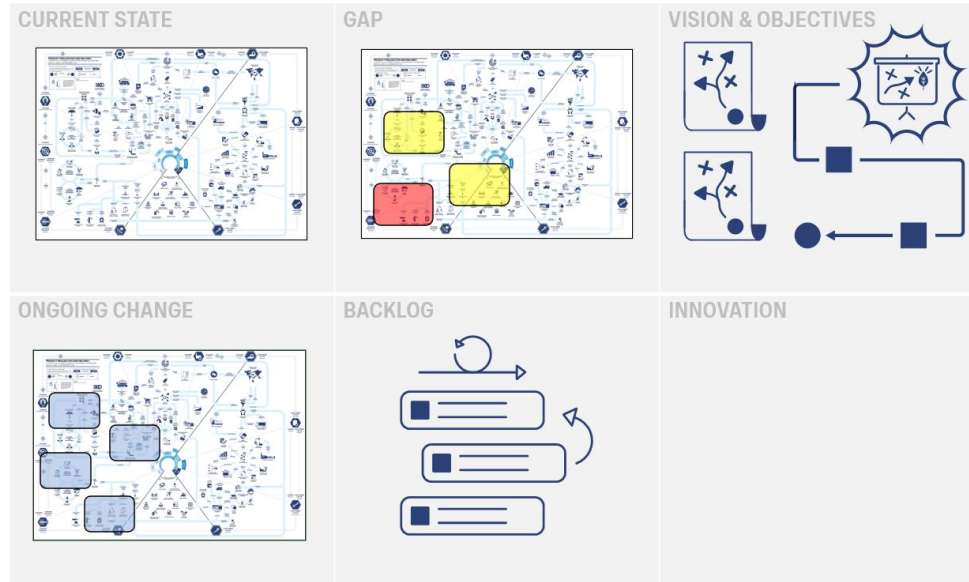
PRODUCT REALISATION AND DELIVERY

CONTEXTUAL UNDERSTANDING OF BUSINESS CAPABILITIES FROM A LIFECYCLE PERSPECTIVE



The flow of Value Creation

- you don't need a map if you stay where/as you are



The teams work with the changes and deliver as often as possible to the users/customers to generate both value and feedback

There is more than one backlog. Depending on capability area, product connection, etc the items on the backlog is assigned to the relevant teams



The original Milky Way

Vintergatan TUI – The Milky Way

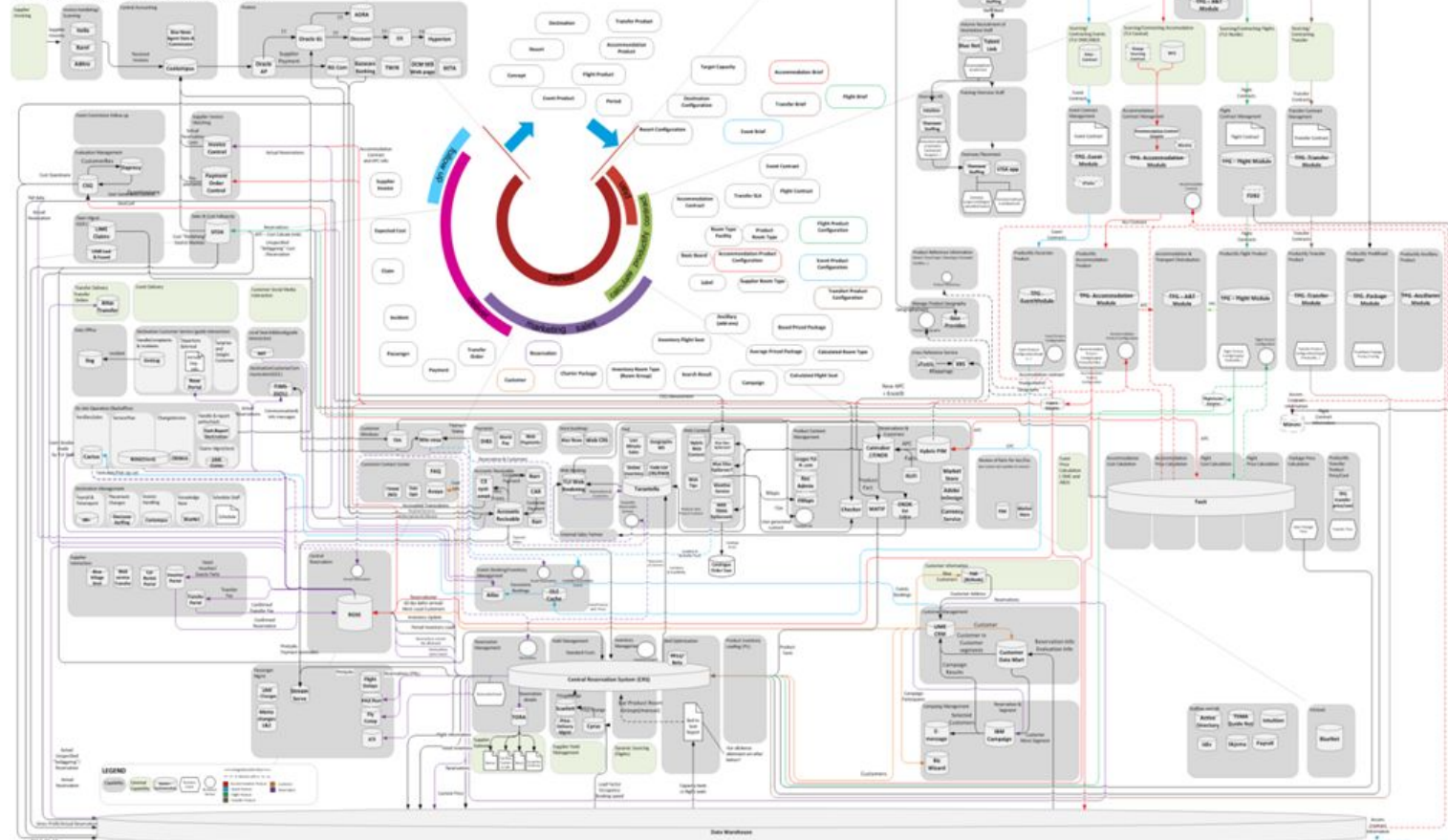
An overview of a period in which the systems and business processes are shown. The information flow between systems is also shown in the overview. The information and concepts used is also shown in the white boxes just outside the processes. A darker frame on the white box indicates that there is an information service available.

This overview is in progress since we are trying to get a better understanding of how an offer, a hotel room, a flight seat or a seat at an event, evolves from an idea to a sellable product, delivered to a customer and finally evaluated and invoiced.

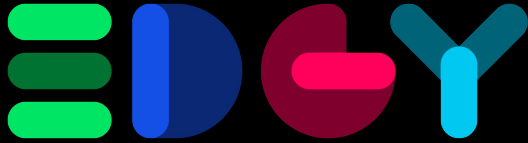
New details: Business services and events added, the integrations are colour coded based on the type information flowing and the legend is updated.

Feel free to add details or correct the overview. Or talk to Daniel Lundgren, daniel.lundgren@fridresor.se or Annika Klyver, annika.klyver@fridresor.se

A digital version? Go to [BlueNet](#), search for "The Milky Way"

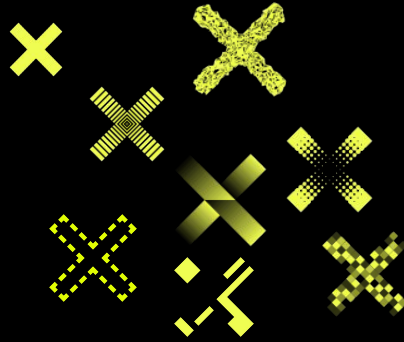


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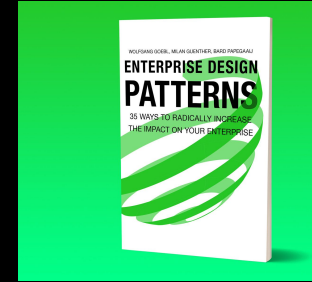
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Community and Events

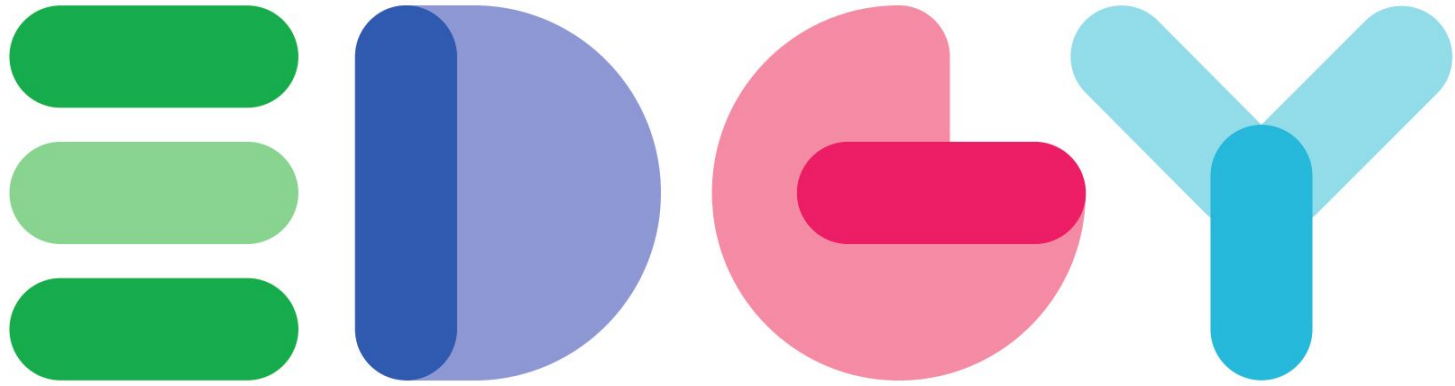
Events for a global community of thinkers and practitioners



Learning and Publications

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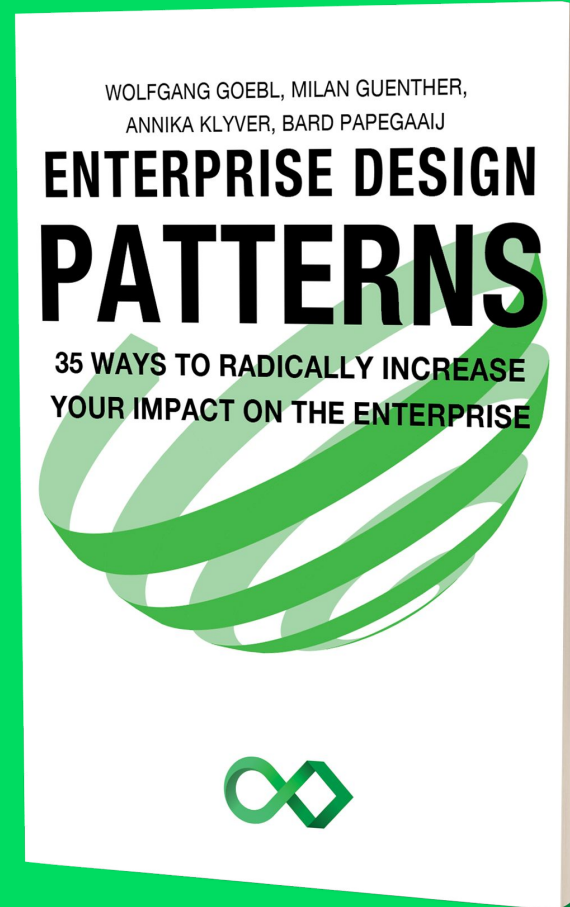


March 29, 2023



Patterns

- Journey to impact
- Behaviour patterns
- Practice patterns
- Creations patterns



enterprisedesignpatterns.com



Impact Patterns	
① Personal Enterprise Vision	29
② Pre-existing Wisdom	32
③ Coalition Building	34
④ Executive Buy-In	36
⑤ Co-Created Enterprise Design Charter	38
⑥ Shared Enterprise Vision	40
⑦ Safe Negotiation Space	42
⑧ Clear Ownerships	44
⑨ Foundation of Change-Portfolio	48
⑩ Shepherded Realisation	50
⑪ Leaving	52

Behavioural Patterns	54
⑫ Human Interest	56
⑬ Nurtured Trust	58
⑭ Powerful Questions	60
⑮ Listening to Understand	62
⑯ Hint	64
⑰ Tangible Presence	66
⑱ Walking Your Talk	68

Practice Patterns	70
⑲ Evidence	72
⑳ Outside Inspiration	74
㉑ Hypotheses and Validation	76
㉒ Wearing Their Shoes	78
㉓ Dancing to Enterprise Rhythms	80
㉔ Corporate Politics	82
㉕ Focus, Shift, Refocus	84
㉖ Just Enough Design	86
㉗ Unintended Consequences	88

Creations Patterns	90
㉘ Human Language	92
㉙ Captured Stories	94
㉚ Depicting Shared Understanding	96
㉛ Moments in time	98
㉜ Toolkits Sparking Change	100
㉝ Beauty	102
㉞ Tangible Futures	104
㉟ Management Instruments	106

Glossary	108
References	110
About the Authors	118



Upcoming Webinars



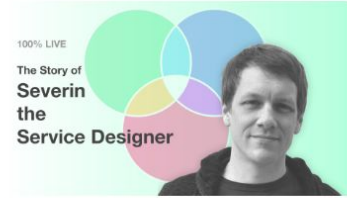
Earnestine the Enterprise Architect

With Wolfgang Goebel

Webinar
February 1, 2023, 4pm Berlin, Paris (CET)
Online

Feb 1st, 4 pm Berlin, Paris: In this webinar, Wolfgang Goebel tells the story of Earnestine from starting her new job as an Enterprise Architect to having set up an impactful collaborative EA practice.

[Details](#) [Register](#)



Severin the Service Designer

With Milan Guenther

Webinar
February 8, 2023, 4pm Berlin, Paris (CET)
Online

Feb 8th, 4 pm Berlin, Paris - In this webinar, Milan Guenther tells the story of Severin as they start their new engagement as a Service Designer, aiming to deliver new offerings and a better experience to their client's customers.

[Details](#) [Register](#)



Milky Way Enterprise Map

With Annika Kiyver and Wolfgang Goebel

Webinar
February 15, 2023, 4pm Berlin, Paris (CET)
Online

Feb 15th, 4pm Berlin, Paris: Annika Kiyver and Wolfgang Goebel show you how to bridge the gaps across identity, experience and architecture with Milky Way enterprise maps.

[Details](#) [Register](#)



Capability Maps - the Next Generation!

With Milan Guenther

Webinar
February 22, 2023



Three Ways to make your Enterprise Architecture Practice Work

With Wolfgang Goebel

Webinar



Intersection 23
Save the date!
Conference
September 18-19, 2023, 09:00-17:00



<https://intersection.group/events/?archive=false>



INTERSECTION23

Vienna, September 18-19, 2023



Thank you!



INTERSECTION GROUP

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Patterns

How to use the Milky Way enterprise map

- Adapt the value flow to your enterprise: seek for a stable, recurring cycle to base on
- Navigate the Facets: start from the most familiar territory, then venture into adjacent areas
- Use the geography: place related items close to each other, or close to the edges of the rings
- Place shared capabilities, entrepreneurial vision, management and change in the bottom sector
- Combine the map with more specific maps to dive into a specific Facet, or Facet combination
- Use the Facet colours to establish the different viewpoints and clarify the context of your model
- Use your own colour palette and iconography to communicate your messages visually
- Use overlays to add additional Facets, Intersections, Elements or metrics and visualise them
- Support people's learning journey when using the map by gradually introducing more detail
- Make the question your map tries to answer explicit and place it onto the map
- Talk about the content and the story behind your map rather than the visualisation or structure
- Don't just capture the mess: make maps that ask questions, trigger actions and change

...to be continued





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