

100% LIVE

**From #!&!\*@??  
to a shared  
understanding  
with EDGY**

Helgi Björgvinsson,  
Wolfgang Goebel





**INTERSECTION GROUP**

**We help people create better enterprises.**

**An Enterprise is an ambitious endeavour of people  
with a shared ambition.**



Why ?

# Why is Amazon so successful?

amazon Liefern nach Österreich

Alle



Hallo, Anmelden  
Konto und Listen

Warenrücksendungen  
und Bestellungen

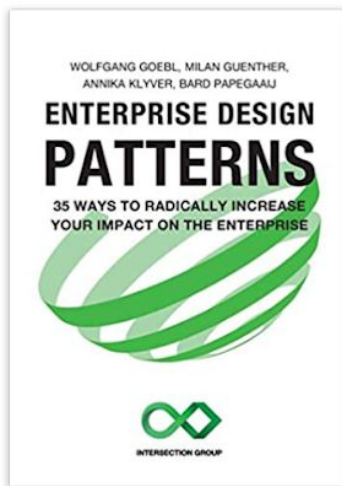
**Einkaufswagen**

Alle [Angebote des Tages](#) [Kundenservice](#) [Geschenkkarten](#) [Verkaufen bei Amazon](#) [Wunschlisten](#)

Amazon's response to COVID-19

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## Enterprise Design Patterns (Englisch) Taschenbuch – 29.

Oktober 2020

von [Wolfgang Goebel \(Author\)](#), [Milan Guenther \(Author\)](#), [Annika Klyver \(Author\)](#)

★★★★★ 1 Sternebewertung

[> Alle Formate und Ausgaben anzeigen](#)

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29,40 \$

2 Neu ab 29,40 \$

**Taschenbuch**  
**26,11 \$**

2 Gebraucht ab 33,29 \$  
4 Neu ab 26,11 \$

You are working very hard, but does it really make a difference? Are you: • An Enterprise Architect finding your great ideas have a very limited impact on business decisions? • A Service or UX designer tired of creating concepts that are never implemented the way you envisioned them? • A Business Analyst wanting to work on the big picture instead of point solutions? Then this book is for you. The patterns in this book capture the wisdom of practitioners from many different fields and provide practical guidance on: • How to deal with common obstacles in the enterprise design practice; • Producing creations that people love to co-create; • Building the relationships you need for collaborative design; •

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Lieferung: 25. Jan. - 2. Feb.

Auf Lager.

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In den Einkaufswagen



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# Why is Amazon so successful?

Experimentation

Effective UX

Service design

Efficient  
organisation

Disruptive Business  
Model Innovations

Information  
architecture

Clear vision

Powerful brand

Optimised operational  
processes

Customer  
orientation

Leadership

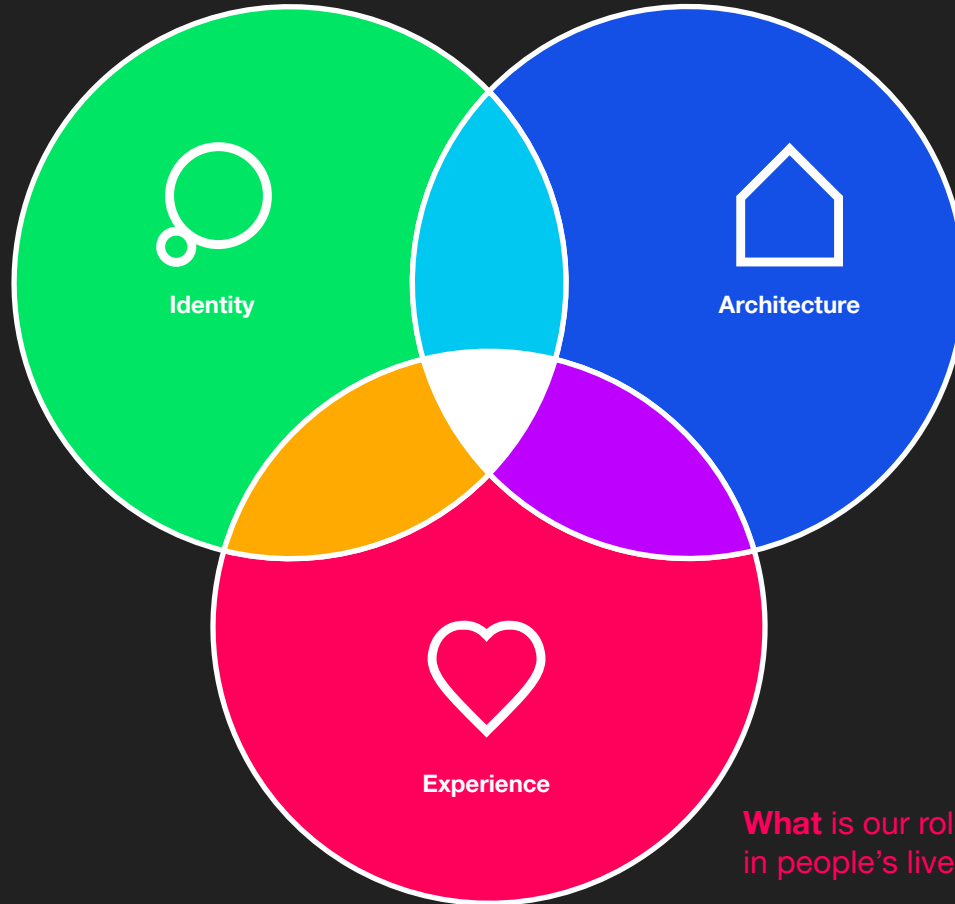
Adaptive microservice  
architecture

Cloud



# Enterprise Design Facets

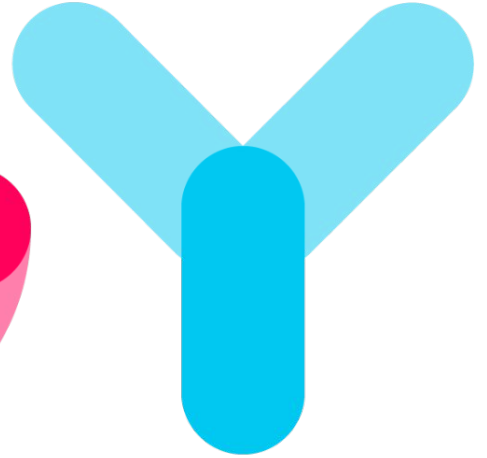
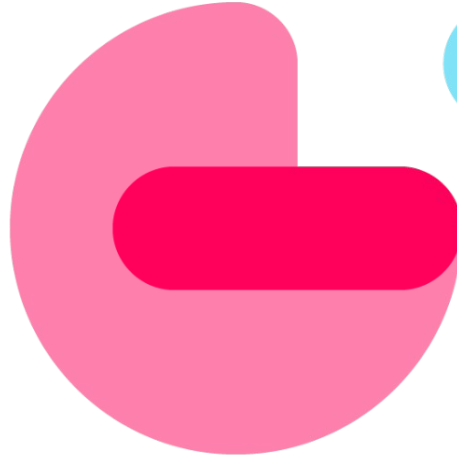
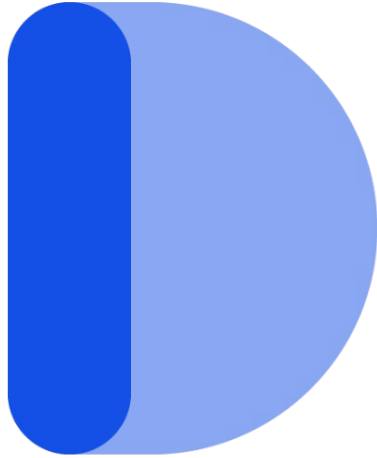
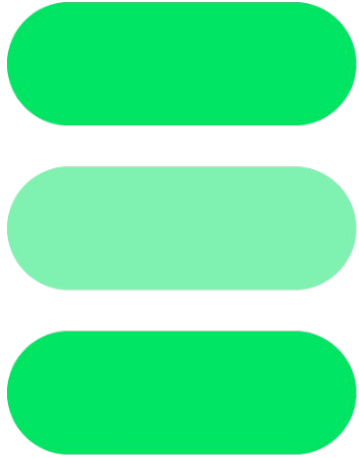
**Why** do we exist, who are we, what matters to us?



**How** are we operating and what are we capable of achieving?

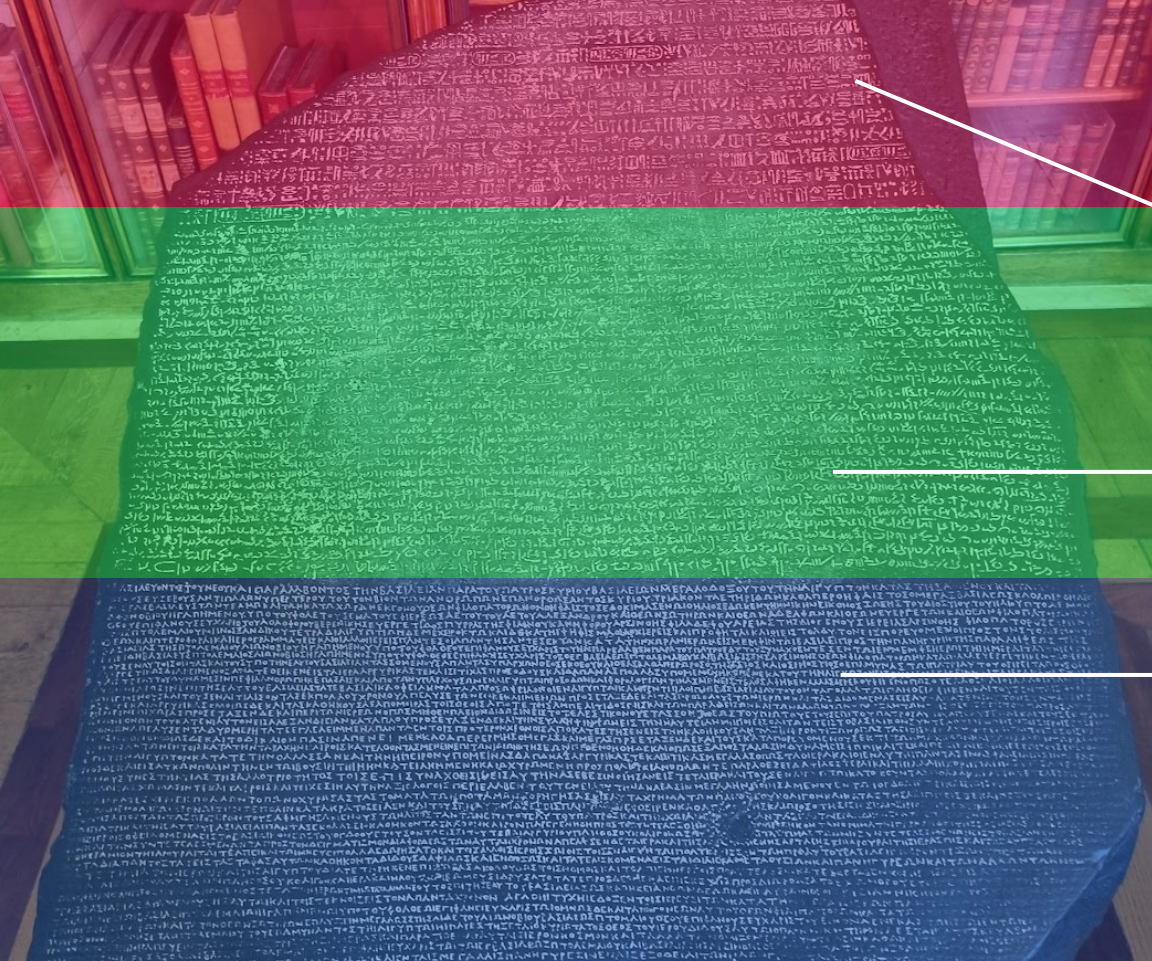
**What** is our role in people's lives?





[www.enterprise.design](http://www.enterprise.design)





Designers and marketers

Strategists and entrepreneurs

Architects and planners

# Enterprise

People

Activities

Objects

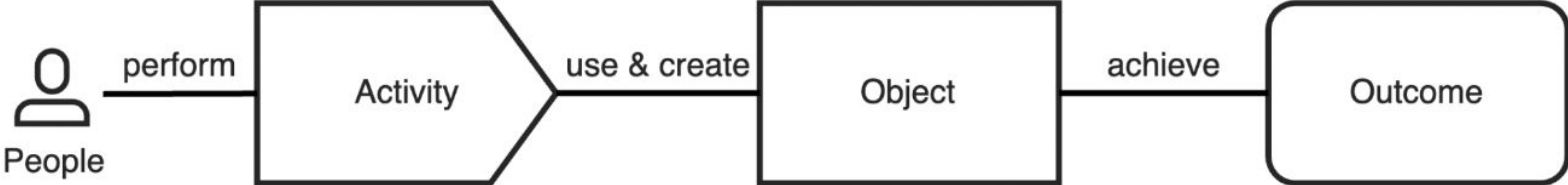
Outcomes

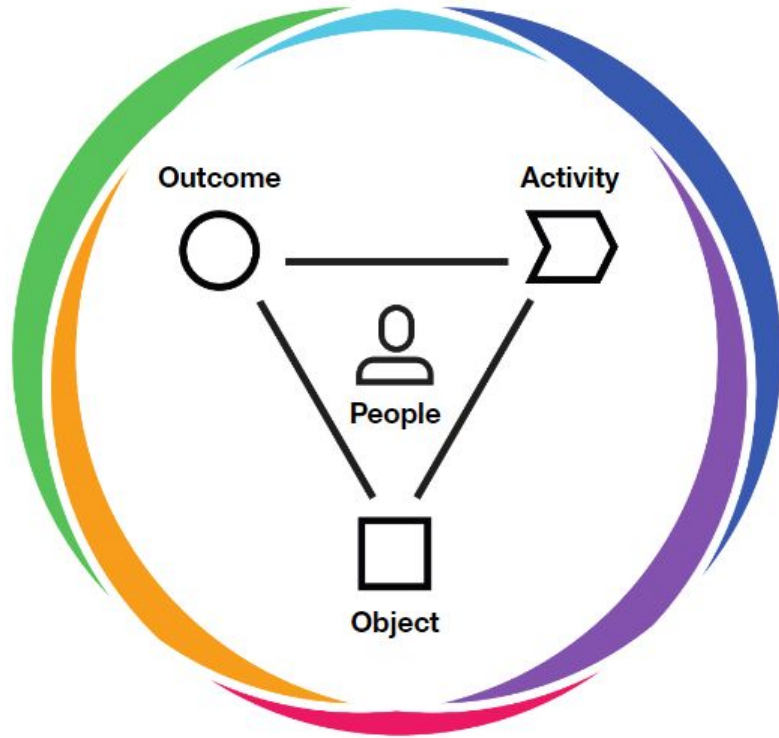


 **S-Bahn Mitteldeutschland**

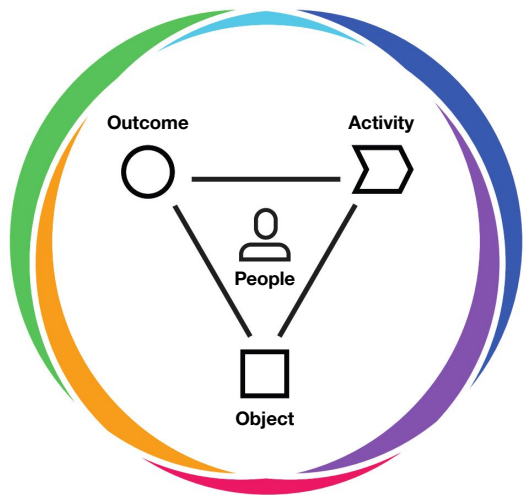


# The simplest possible meta-model for Enterprise Design



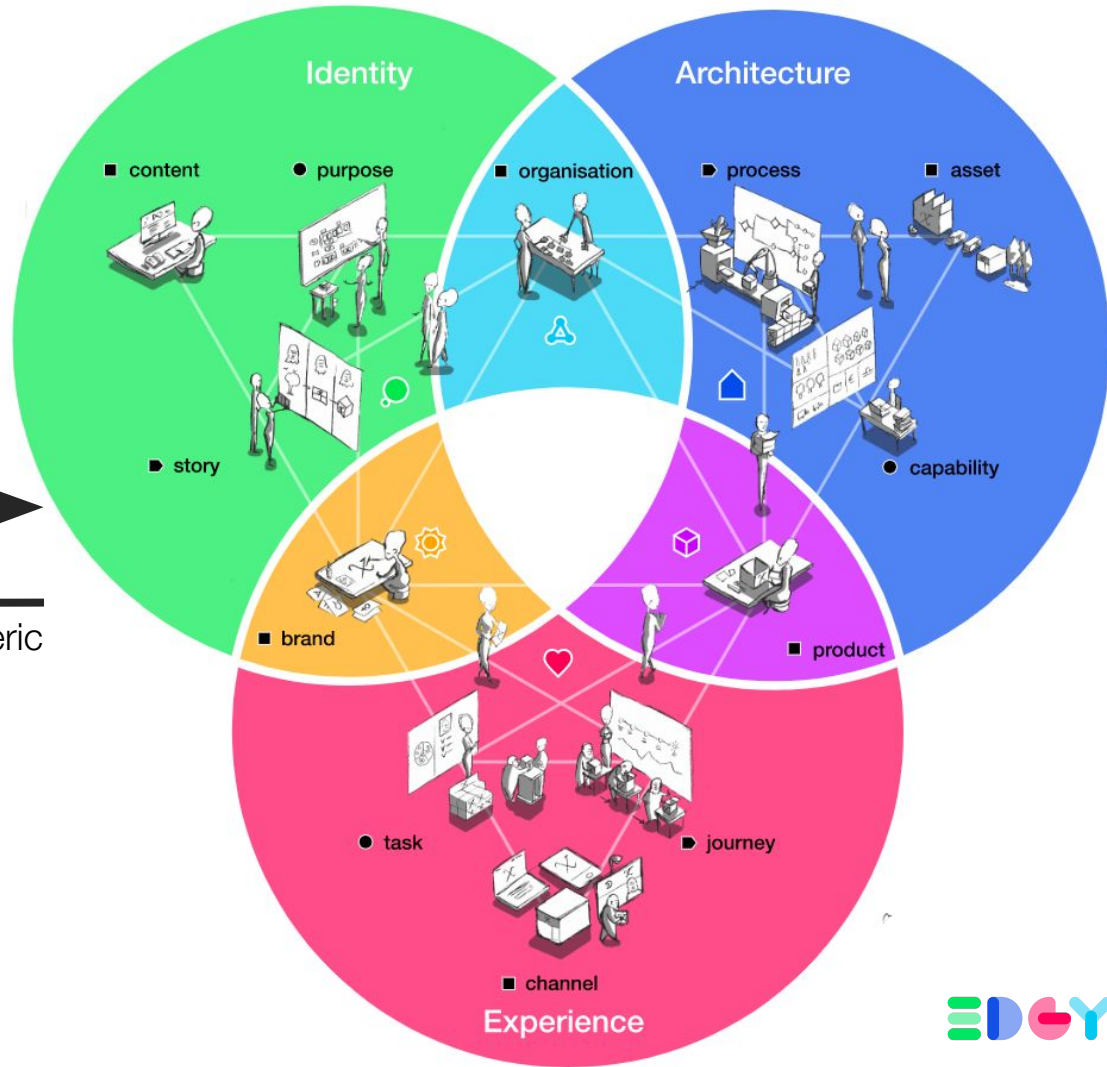


# Faceted Elements



specific →

← generic



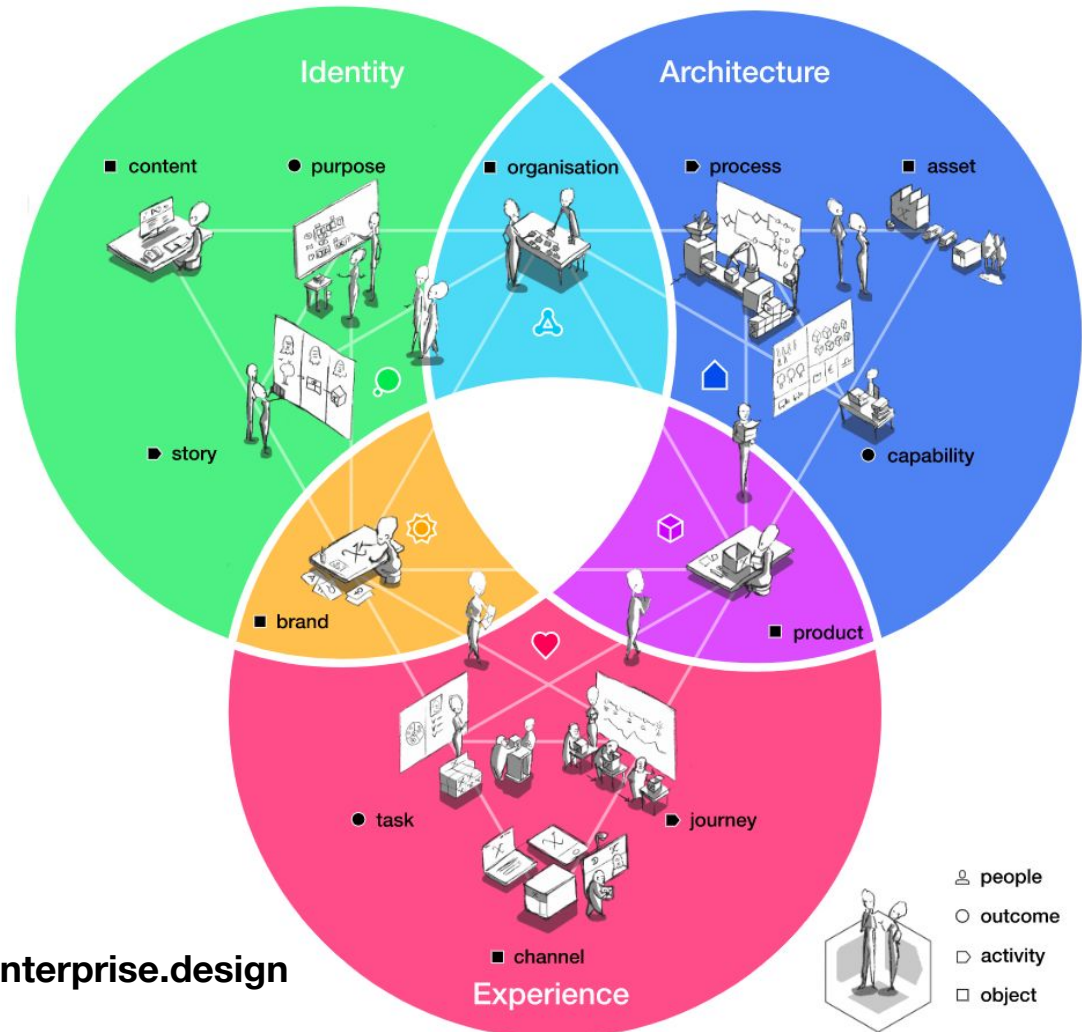




**One Enterprise**



# EDGY Enterprise Elements



[www.enterprise.design](http://www.enterprise.design)





# ○ Purpose

**A reason why an enterprise exists and what people pursue and believe in.**



Bring people together



# Purpose Map

Revolutionise transportation in Europe

Utilise night time capacity

Reduce carbon footprint per passenger

Run a shared infrastructure platform

Reach countryside places

Preserve the environment

Pioneer in customer-oriented rail

Adaptive for new transportation technologies

Build new data-driven services

Door to door with three clicks

Build trusted partnerships

Offer a viable alternative to air traffic

Contribute to people's lives

Sustainable profit

Employee happiness and development

Bring people together

Service delivery excellence

Realize seamless mobility

Comfort and Convenience

Punctuality

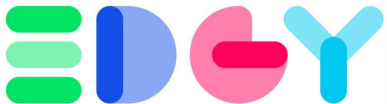
Pursue ultimate safety levels

Cost efficiency

Manage compliance and risk

## Today

**Enterprises create disconnected mission, vision and strategy statements that are incoherent with their actual design and behaviour.**



## Tomorrow

**Enterprises tell clear and compelling stories to convey their purpose.**

**Individual purposes of people and their behaviour are aligned with the design of the enterprise.**

## ○ Task

**A task is something a person wants to get done.**

**It's an expression of people's needs and intent.**

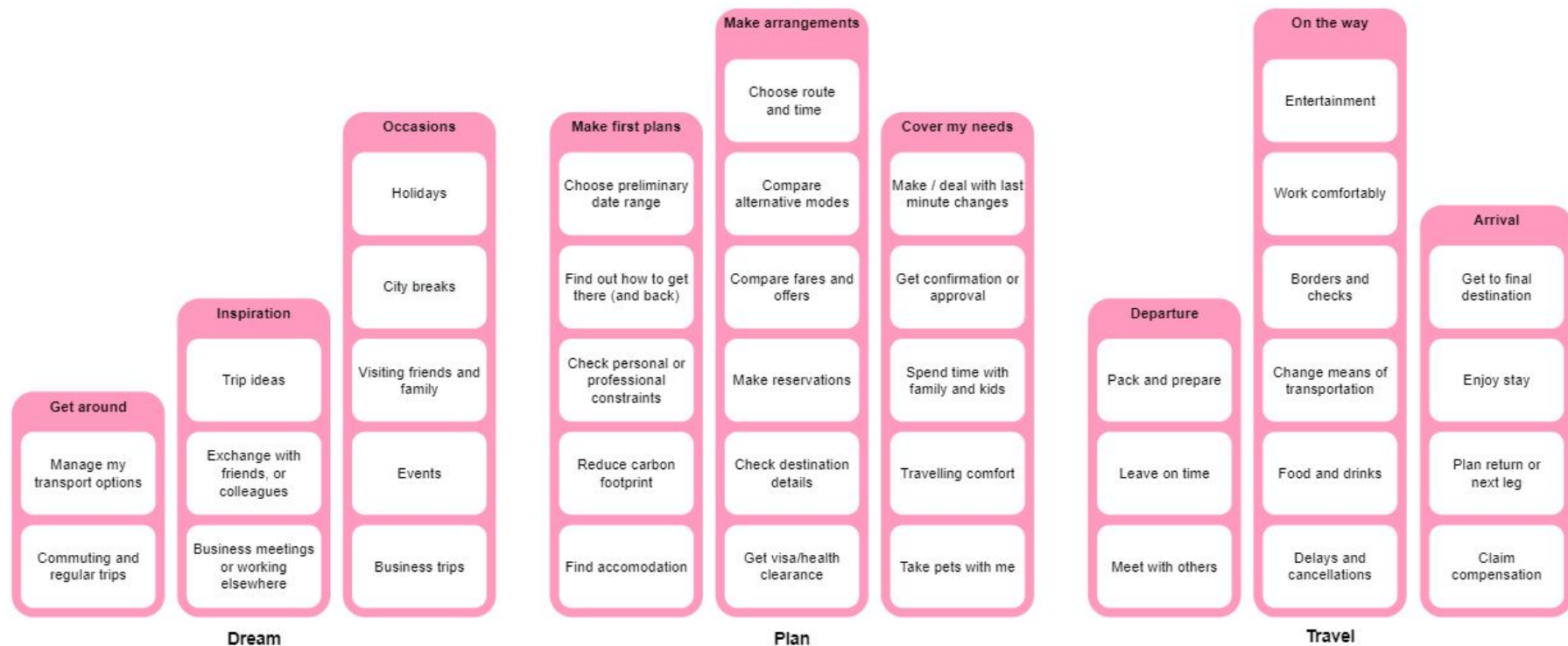
**Enterprises appear in people's experiences and help with certain tasks.**



Visit a loved one

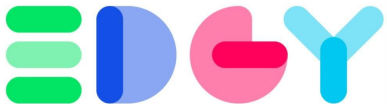


# ○ Task Map



# Today

**To build our business,  
we make up personas for  
customer segments we  
want to buy our product.**



# Tomorrow

**We listen deeply to gather  
first hand insight into  
people's tasks and  
experiences.**

# ○ Capability

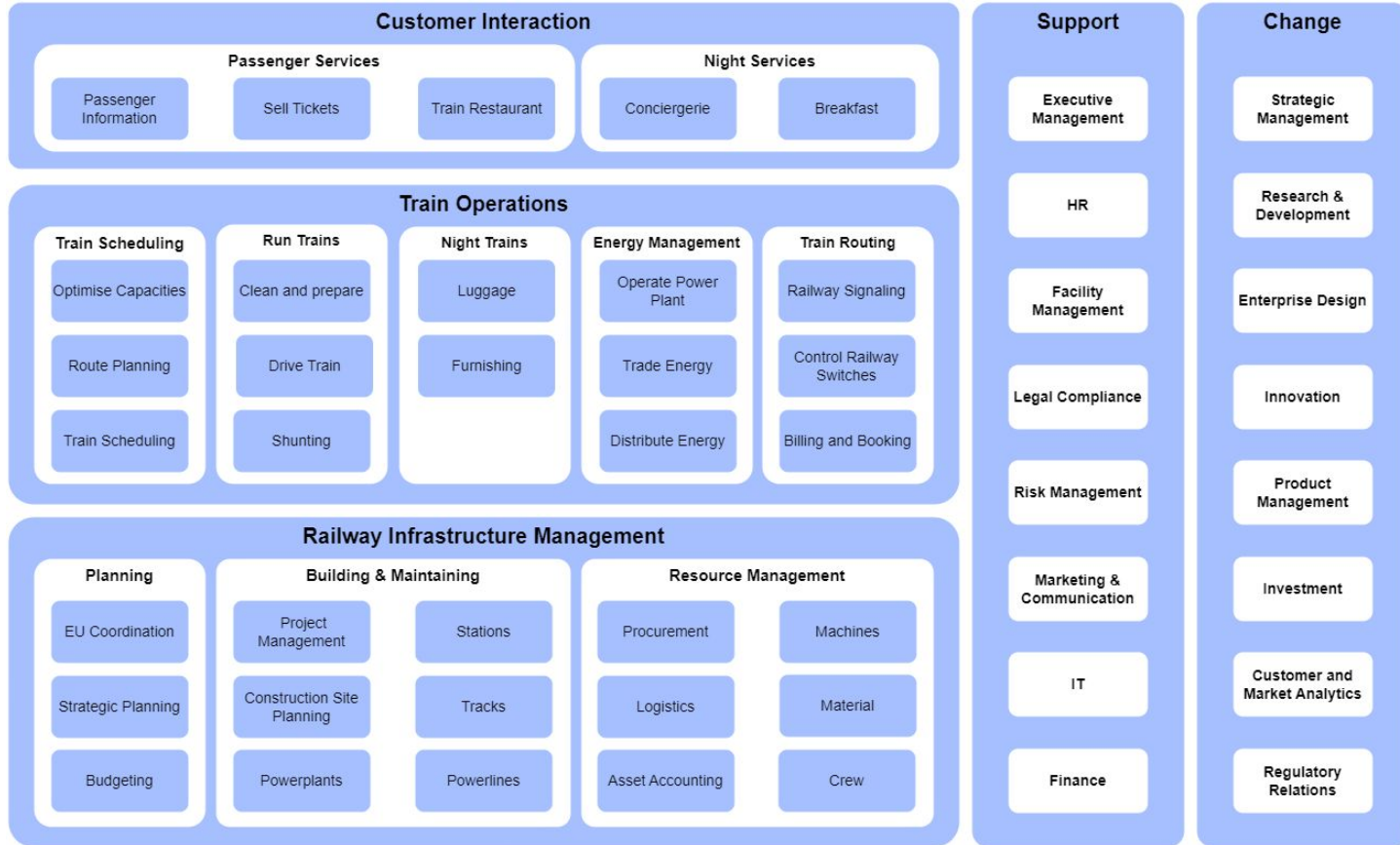
What we are able to do by orchestrating people and assets.



Run Train



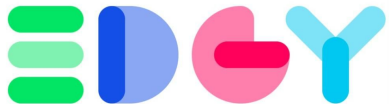
# Capability Map





# Today

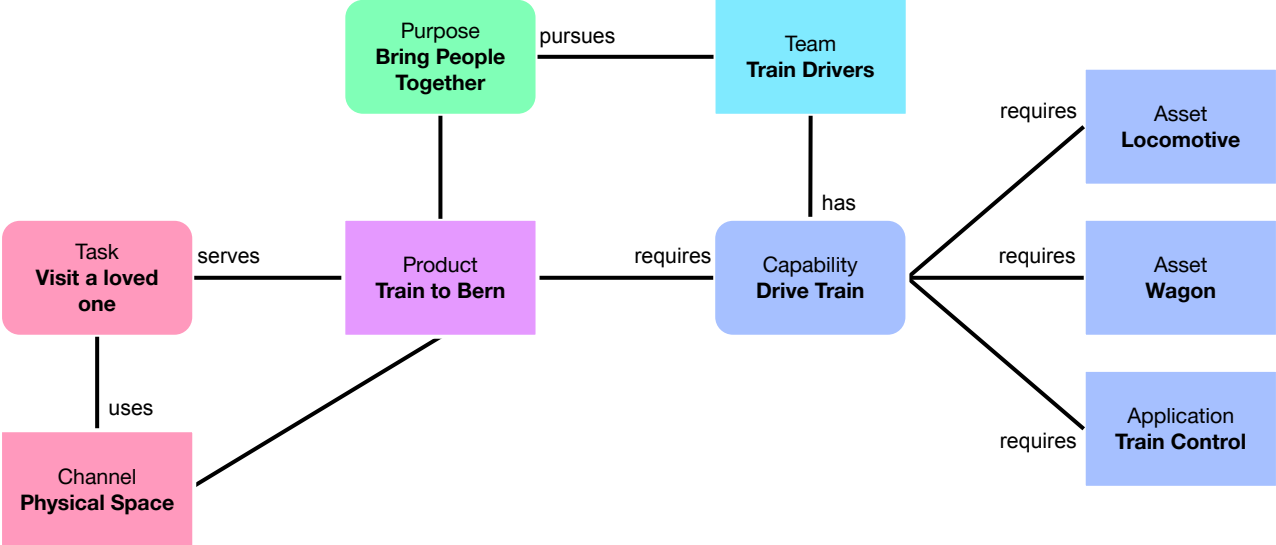
**Architecture is limited to a few highly specialised and technical roles.**



# Tomorrow

**Capability co-design is done by “everybody” as part of collaborative architecture work.**

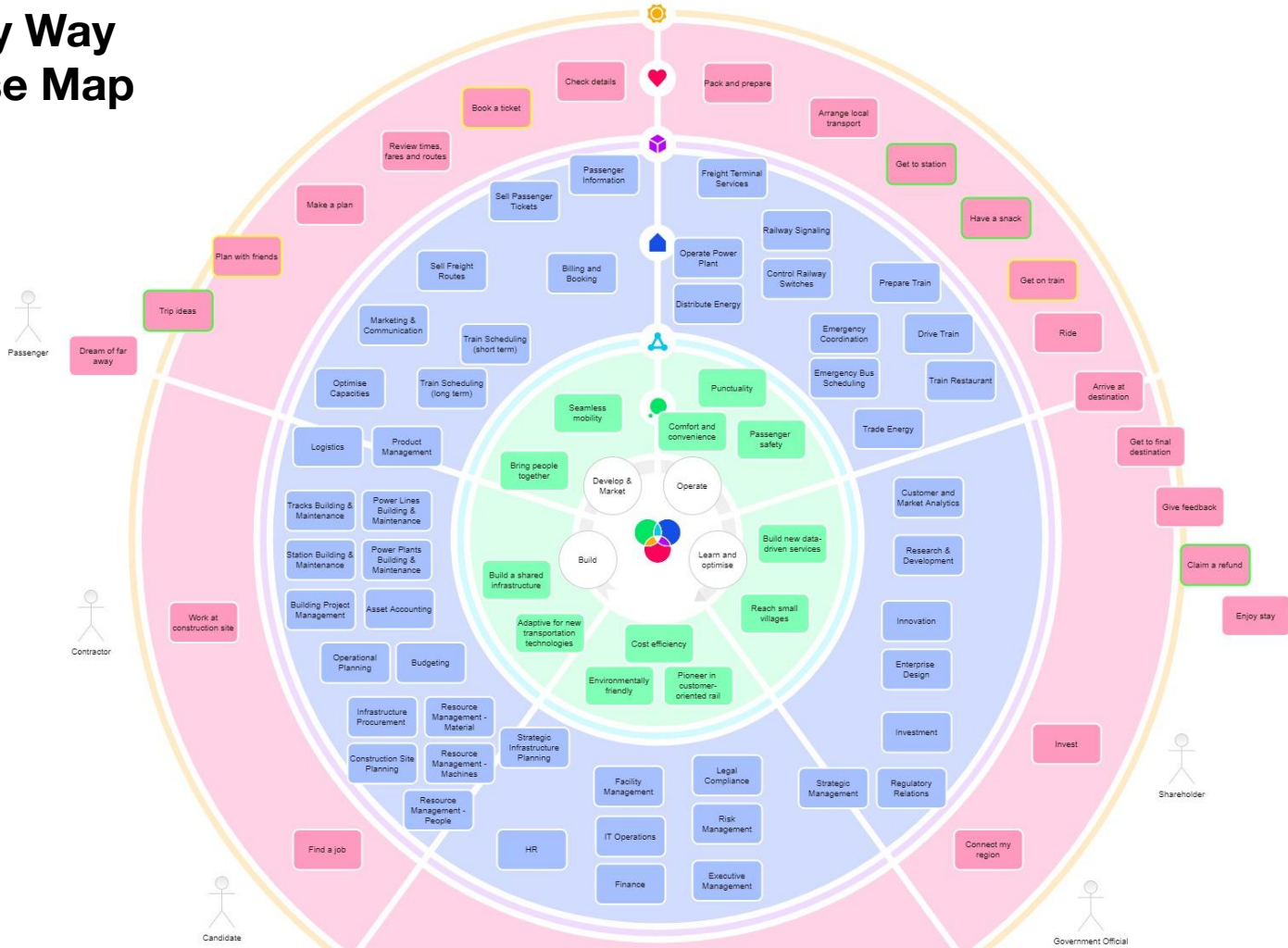
# Connecting the dots



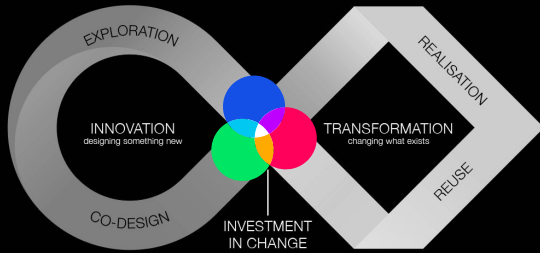
# Service Blueprint



# The Milky Way Enterprise Map

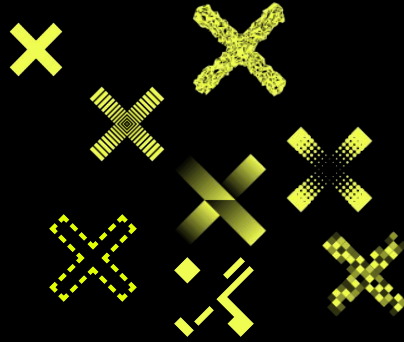


# Intersection Group is a **Non Profit Association**



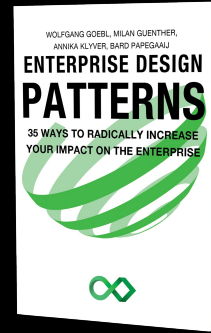
## **EDGY**

A set of connected Open Source tools for your Enterprise Design practice



## **Community and Events**

Events for a global community of thinkers and practitioners



## **Learning and Knowledge**

Publications, content, courses and digital tools with our partners





### From #!&!\*@?? to Shared Understanding with EDGY

Webinar  
October 16, 2024, 9am Berlin, Paris (CET)  
Online

Details

Register

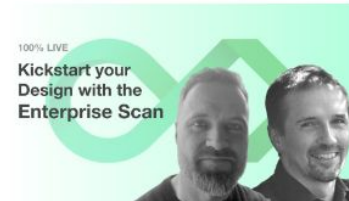


### Facetas do mesmo negócio ou problemas isolados?

Intersection Florianopolis  
Local Community  
October 31, 2024, 17:50-18:50 (Florianopolis, GMT -3)  
Florianopolis, Brazil

Details

Reserve seu lugar



### Kickstart your Design with the Enterprise Scan

Discover Intersection Group's latest tool  
Webinar  
October 31, 2024, 9am-10am (CET)  
Online

Details

Join



### 11 Patterns to Boost Your Impact on the Enterprise

Webinar  
November 14, 2024, 9am Berlin, Paris (CET)  
Online

Details

Register



### Truth and Beauty: Radically Improve Your Capability Maps

Webinar  
November 28, 2024, 4pm Berlin, Paris (CET)  
Online

Details

Register



### Upgrade to Galaxy Class: The Milky Way Enterprise Map

Webinar  
December 12, 2024, 9am Berlin, Paris (CET)  
Online

Details

Register



Register at: [intersection.group/events](https://intersection.group/events)



# LEARN



**Language Foundations** – Certified Level 1  
Enterprise Design Facets and Enterprise Elements  
6 week online cohort starting January 23rd 2024

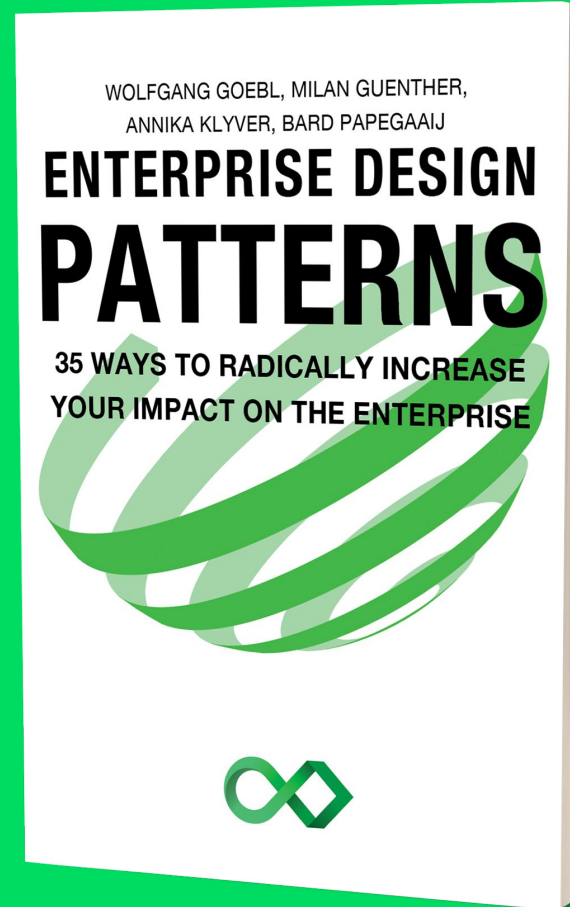


Register at: [intersection.group/events](https://intersection.group/events)



# Patterns

- Journey to impact
- Behaviour patterns
- Practice patterns
- Creations patterns







# An Open Source tool for collaborative Enterprise Design.



[www.enterprise.design](http://www.enterprise.design)



**INTERSECTION GROUP**

**We help people create better enterprises.**

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