

Stop Funding, Planning, and Delivering on Partial Reality

From Assumed Alignment to Shared Understanding with the

ENTERPRISE SCAN

The general problem

Most change and transformation initiatives fail to reach their intended outcome.

The general solution

We need implement X, adopt Y, hire Z....

How do we experience this?

Assumed understanding

Everyone sees a part. No one sees the whole.

Assumed alignment

Silence is mistaken for agreement.

Assumed clarity

We act first, discover misalignment later.

Why this is so expensive

Misalignment compounds over time.

The real problem

We lack a way to test our assumptions, understandings and alignment.

The key question

How do we make reality discussable before we commit?

Introducing the Enterprise Scan

What it enforces

The whole, every time.

What it tests

Common understanding.

How it works

Simple questions → structured conversation.

Alone vs together

Insight alone. Clarity and alignment together.

What it delivers!

Before

Funding, planning, and delivery based on assumptions.

After

Funding, planning, and delivery based on shared understanding.

Consistency

Same language. Same elements.

Over time

Patterns become visible

Compounding value

Enlightened and conscious decision making becomes a capability.

Where to apply it

Before starting. When stuck.

Who it's for

Those responsible or accountable for outcomes.

The EDGY Enterprise Scan helps organisations move from acting on assumptions to **acting on shared understandings**.

It forces a **holistic view**, **creates alignment** through structured conversation, and **builds consistency** over time.

Used repeatedly, it builds a capability that **reduces risk**, **friction**, and **costly surprises**.



Enterprise Scan

Cohort-based online course | March | Europe & east coast times

What this webinar gives

Awareness and perspective.

What the Cohort adds

Confidence and ability to apply.



What are your thoughts?

<https://intersection.group/events>



Upgrade to Galaxy Class: The Milky Way Enterprise Map



From Enterprise Design Theory to Practice: Inside the EDGY Sandbox



The EDGY Enterprise Scan | Online Course | March 2026



Spot Gaps with the EDGY Profiler

Webinar



People Have Affinities — And so do Enterprises



Intersection 26 in Montréal
Save the Date!